

City of Wilmington Delaware



Proposed Budget Summary FY 2025

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Mayor

Prepared by the
Office of Management and Budget

Fiscal Year 2025 • Proposed to City Council • March 21, 2024

City of Wilmington
FY 2025 Proposed Budget
Projected Revenues and Expenditures

	FY 2025 General Fund	FY 2025 Water/Sewer Fund	FY 2025 Total
Revenues	\$197,827,255	\$100,092,000	\$297,919,255
Expenditures	192,314,864	90,084,656	282,399,520
Surplus/(Deficit)	\$5,512,391	\$10,007,344	\$15,519,735
Transfer in from WPA	275,000	0	275,000
Net Surplus/(Deficit)	\$5,787,391	\$10,007,344	\$15,794,735

No change to the Property Tax Rate
Water/Sewer Rates increased 9.0%
Stormwater Rates increased 6.0%

BUDGET HIGHLIGHTS

City of Wilmington

Fiscal Year 2025

The General Fund

- The FY 2025 General Fund operating budget expenditures total **\$192,314,864** – up \$9,691,164 or 5.3% from FY 2024. There is no proposed increase to the Property Tax rate.
- For decades, ambulance transport had been provided in Wilmington by third-party entities at no cost to the City. The latest provider, Trinity Health (associated with St. Francis Hospital), will no longer provide that service after 12/31/2024. Repeated attempts to obtain the service from other providers have not been successful. As a result, for FY 2025, a new Emergency Medical Services (EMS) Division was created in the Fire Department to provide basic life support ambulance service and transport. It will be staffed by 41 newly created positions (40 Emergency Medical Technicians and an EMS Manager). The total cost of the new EMS Division added almost \$4.6 million to the budget.
- The budget increased by \$2.0 million as a result of the mid-FY 2024 implementation of the City’s compensation and classification study recommendations. The implementation increased salaries and the number of anniversary steps for all bargaining units except the Police and Fire unions.
- Because of the compensation and classification study implementation, just the Police and Fire unions will receive Cost of Living Adjustments (COLAs) in FY 2025. Those COLAs are in addition to the usual anniversary step increases. Altogether, the budget increase for police and fire sworn personnel is just under \$2.4 million.
- Staffing increased by a net total of 28.25 full-time equivalents (FTE). Although there was a deletion of 12.75 FTE, the new EMS personnel added 41 FTE. There were 71 personnel actions affecting nine departments that resulted in a total net increase of \$2.2 million. While there was a net personnel cost reduction totaling over \$1.1 million from position deletions city-wide, it was more than offset by the \$3.3 million cost of the new EMS staffing.
- Overtime and Special Events Overtime in the Police and Fire departments increased by a net combined total of \$805,200. Overtime in Fire was increased by \$341,000 to better reflect prior year actual spending and to ensure minimum company staffing requirements will be met based on projected attrition trends. In Police, Overtime and Special Events Overtime combined rose by \$464,200. Major factors contributing to the combined increase include historically high levels of attrition coupled with the inability to attract enough qualified recruits for the Police Academy; contractual increases in compensation; and additional overtime incurred to provide security for the presidential re-election campaign headquarters located in downtown Wilmington.
- Excluding the new EMS Division, the Motor Vehicle Costs account jumped by almost \$714,000, driven by large price hikes in the cost of new cars, especially police vehicles. In addition, fleet maintenance costs are up as the cost of parts and labor has risen dramatically over the last two years.

BUDGET HIGHLIGHTS

City of Wilmington

Fiscal Year 2025

The General Fund (continued)

- In the Department of Information Technologies, the cost of computer software and software licenses rose a total of almost \$557,000 to support a number of IT initiatives and improvements that are both City-wide and for specific departmental projects. Some of the larger-cost items include an increase in the annual fee for the Tyler MUNIS system and API toolkit, the reimplementation of the UKG city-wide employee timekeeping system, bolstering of cyber security, the purchase of supplier diversity compliance software for Economic Development, an increase in the ThirdLine Auditing software contract, and the replacement of the Worldox document management system used by the Law Department.
- Public Works has requested \$425,000 to contract with Asset Management Alliance to provide property management and repair services, recommend needed capital improvements, and conduct preventative maintenance for the Turner complex of buildings and facilities.
- The Professional Fees account group, which includes the Consultants, Engineering, and Transition Costs accounts, increased by just over a net \$295,000. Public Works added \$120,000 to Consultants to perform operational desk audits, review and rewrite the Department's job descriptions, assist in staff development, and provide grant writing support. Also in Public Works, the Engineering account was increased \$40,000 to support an upgrade to an integrated camera and networks security system at the municipal complex. Finally of note, because FY 2025 is a mayoral election year, \$75,000 in Transition Costs was put into the Mayor's Office budget.
- While the contribution cost for the State Pension Plan for Police and Fire sworn personnel rose by almost \$1.2 million (or 23%), this was more than offset by a reduction of almost \$1.3 million (or 16%) in the total actuarially required contribution cost for the City's old pension plans. While the State grapples with a large unfunded liability in the Police and Fire pension plan, the City has experienced a dramatic drop in the unfunded liability of its pension plans, with two of five plans now fully funded.
- The cost of employee healthcare is projected to decrease by almost \$255,000 or 1.5%. To stabilize healthcare costs and mitigate future risk, the City will no longer provide healthcare coverage to employees' spouses who are eligible for subsidized medical coverage through their employers.
- Landfill fees decreased by \$122,000. Although the per ton fee charged by the Delaware Solid Waste Authority increased to \$75 (from \$74 in FY 2024), the overall number of tons of trash being sent to the landfill has continued to decrease as fewer people are working from home fulltime and the City has been able to divert almost 90% of yard waste to Holland Mulch, Inc. for composting at no charge.
- Total Debt Service decreased a net \$556,325 based on the existing debt service schedules. Although there is a new bond issuance planned for FY 2025, it will be structured so that the first debt service payment would not occur until FY 2026.

BUDGET HIGHLIGHTS

City of Wilmington

Fiscal Year 2025

The General Fund (continued)

- A transfer of \$1.0 million from the Tax Stabilization Reserve is being made to the Neighborhood Stabilization Fund to provide financial support for the Wilmington Neighborhood Conservancy Land Bank.

BUDGET HIGHLIGHTS

City of Wilmington

Fiscal Year 2025

The Water/Sewer Fund

- The FY 2025 Water/Sewer Fund operating budget expenditures total **\$90,084,656** – up \$5,541,422 or 6.6% from FY 2024. The FY 2025 Budget continues to support the high-priority initiatives essential to achieving financially self-sustaining and environmentally-sound water, sewer, and stormwater utilities. These include an accelerated Combined Sewer Overflow (CSO) mitigation effort and finished water filtration and supply improvements that exceed EPA standards. Both contribute to the stability of northern Delaware’s water supply, especially in times of drought.
- The budget increased by almost \$590,000 as a result of the mid-FY 2024 implementation of the City’s compensation and classification study recommendations. The implementation increased salaries and the number of anniversary steps for all bargaining units in the Water/Sewer Fund.
- Staffing increased by a net total of 0.30 FTE. There were five personnel actions which resulted in a total net increase of \$41,649.
- The Contracted Maintenance Services account increased by over \$1.5 million. Almost all the increase is in the contract fee to Jacobs (up \$1.4 million) to operate and maintain the City’s sewage treatment plant and help manage the City’s renewable energy bio-solids facility.
- The Indirect Cost expense to the Water/Sewer Fund rose by \$1.2 million, reflecting the budgeted increases in FY 2025 of the essential supporting services provided to the Water/Sewer Fund’s utility functions by the General Fund.
- In the Water System, Repairs to Equipment saw a dramatic increase of over \$1.0 million. About \$850,000 was added for the replacement of pumps at the Brandywine Pumping Station and to cover increased costs of the systemwide pump and valve maintenance program. In addition, there was a 47% price hike (from \$375,000 to \$550,000) for Allied Control Systems for maintenance of the Supervisory Control and Data Acquisition (SCADA) system.
- Depreciation increased by \$487,123, reflecting the aggressive infrastructure replacement program adopted by the Public Works Department that increased both the number and value of the City’s water, sewer, and stormwater infrastructure fixed assets.
- Additional funding of \$240,000 was added to Consultants to help the City comply with the EPA’s new lead and copper rule revisions and to prepare for the passage of pending EPA regulations regarding the testing, tracking, and removal of PFAS chemicals in the water supply and distribution systems. One particularly notable initiative that will be funded by the requested increase is the creation of an educational website and a public information officer to help citizens and water customers regarding questions about how to properly test for lead in the pipes and plumbing connections of their homes and what to do if it is found.

BUDGET HIGHLIGHTS

City of Wilmington

Fiscal Year 2025

The Water/Sewer Fund (continued)

- Engineering in the Water System Division increased \$237,500 for engineering and design services for the small water mains replacement program and for metering improvements.
- There is an almost \$203,000 increase in the Miscellaneous Supplies or Parts account in the Water System Division. This account supports a wide-ranging number of items and programs, the largest being the annual fire hydrant replacement program.
- Legal fees decreased 50% (from \$200,000 to \$100,000) as the legal proceedings against New Castle County (wastewater treatment contract), Honeywell (breach of contract regarding the renewable energy bio-solids facility), and the Army Corps of Engineers (non-payment of storm water bills) have been settled.
- Total Debt Service decreased \$371,584 based on the existing debt service schedule. Although there is a new bond issuance planned for FY 2025, it will be structured so that the first debt service payment would not occur until FY 2026.
- There is a 9.0% increase to water and sewer rates and a 6.0% increase to stormwater rates. The projected fiscal impact of the rate changes is an increase of \$5.7 million in revenue to the Water/Sewer Fund in FY 2025. The typical residential customer in the City using 4,000 gallons of water per month will see an increase of \$5.98 to their monthly bill.

Summary of Combined Statement of Revenues Fiscal Year 2025

Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
General Fund						
Taxes	\$128,569,270	\$129,398,266	\$128,417,712	\$131,392,338	\$2,974,626	2.3%
Permits, Fees, and Fines	14,628,799	13,101,384	11,267,446	16,117,184	4,849,738	43.0%
Task Force Revenues	7,539,736	7,249,639	7,425,231	12,368,940	4,943,709	66.6%
County Seat Relief	13,567,280	12,423,803	12,451,316	12,357,549	(93,767)	-0.8%
State Pension Contribution	6,617,935	8,787,399	6,617,935	6,843,847	225,912	3.4%
Other	10,720,564	28,253,922	16,947,423	18,747,397	1,799,974	10.6%
Transfers In	275,000	275,000	275,000	275,000	0	0.0%
General Fund Total	\$181,918,584	\$199,489,413	\$183,402,063	\$198,102,255	\$14,700,192	8.0%
Water/Sewer Fund						
Water/Sewer Fees	\$66,171,048	\$67,873,348	\$70,727,000	\$76,867,000	\$6,140,000	8.7%
NCC Sewer Services	20,748,646	22,616,476	20,949,000	22,749,000	1,800,000	8.6%
Other	591,656	538,900	463,000	476,000	13,000	2.8%
Water/Sewer Fund Total	\$87,511,350	\$91,028,724	\$92,139,000	\$100,092,000	\$7,953,000	8.6%
Special Funds						
Grants	\$9,966,181	\$7,737,350	\$7,771,990	\$7,740,849	(\$31,141)	-0.4%
Other	6,777,897	6,686,792	7,395,476	7,548,485	153,009	2.1%
Special Funds Total	\$16,744,078	\$14,424,142	\$15,167,466	\$15,289,333	\$121,868	0.8%
Total Revenues						
All Funds Total	\$286,174,012	\$304,942,279	\$290,708,529	\$313,483,588	\$22,775,059	7.8%

Summary of Combined Statement of Expenditures Fiscal Year 2025

Expenditures	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
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General Fund						
Personal Services	\$113,622,343	\$115,672,282	\$118,723,900	\$124,824,815	\$6,100,915	5.1%
Materials, Supplies, & Equip.	42,578,831	44,322,380	48,650,987	52,789,659	4,138,672	8.5%
Debt Service	15,037,350	14,651,804	14,285,714	13,729,389	(556,325)	-3.9%
Other	263,518	251,239	963,099	971,001	7,902	0.8%
General Fund Total	\$171,502,042	\$174,897,705	\$182,623,700	\$192,314,864	\$9,691,164	5.3%

Water/Sewer Fund						
Personal Services	\$10,833,344	\$11,445,510	\$12,722,051	\$13,311,692	\$589,641	4.6%
Materials, Supplies, & Equip.	52,846,184	50,082,868	56,758,298	61,594,540	4,836,242	8.5%
Debt Service	6,437,099	4,940,445	4,633,662	4,262,078	(371,584)	-8.0%
Other	10,429,223	10,916,346	10,429,223	10,916,346	487,123	4.7%
Water/Sewer Fund Total	\$80,545,850	\$77,385,169	\$84,543,234	\$90,084,656	\$5,541,422	6.6%

Special Funds						
Personal Services	\$3,459,089	\$3,438,812	\$3,636,929	\$3,821,650	\$184,721	5.1%
Materials, Supplies, & Equip.	5,208,885	4,187,934	3,781,191	3,828,595	47,404	1.3%
Debt Service	32,150	36,659	22,771	22,805	34	0.1%
Other	7,602,402	6,435,228	7,820,407	7,886,257	65,850	0.8%
Special Funds Total	\$16,302,526	\$14,098,633	\$15,261,298	\$15,559,307	\$298,009	2.0%

Total Expenditures						
All Funds Total	\$268,350,418	\$266,381,507	\$282,428,232	\$297,958,827	\$15,530,595	5.5%

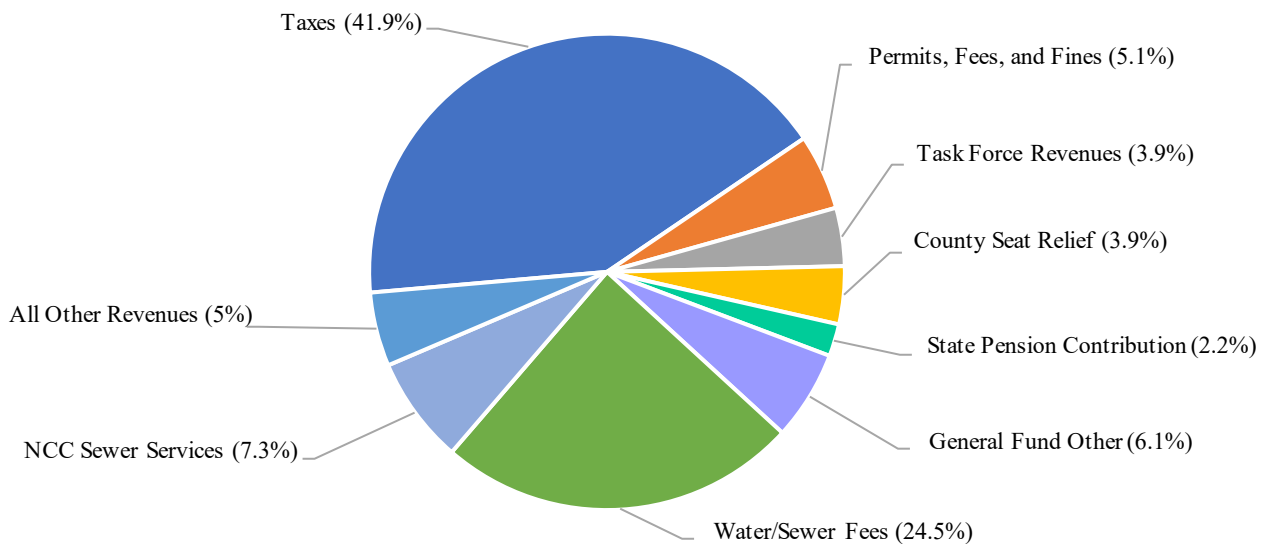
Income / (Loss)	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
General Fund	\$10,416,542	\$24,591,708	\$778,363	\$5,787,391	\$5,009,028	643.5%
Water/Sewer Fund	6,965,500	13,643,555	7,595,766	10,007,344	2,411,578	31.7%
Special Funds	441,552	325,509	(93,832)	(269,973)	(176,141)	187.7%
Total Income / (Loss)	\$17,823,594	\$38,560,772	\$8,280,297	\$15,524,761	\$7,244,464	87.5%

Summary of All Funds Combined Fiscal Year 2025

All Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Taxes	\$128,569,270	\$129,398,266	\$128,417,712	\$131,392,338	\$2,974,626	2.3%
Permits, Fees, and Fines	14,628,799	13,101,384	11,267,446	16,117,184	4,849,738	43.0%
Task Force Revenues	7,539,736	7,249,639	7,425,231	12,368,940	4,943,709	66.6%
County Seat Relief	13,567,280	12,423,803	12,451,316	12,357,549	(93,767)	-0.8%
State Pension Contribution	6,617,935	8,787,399	6,617,935	6,843,847	225,912	3.4%
General Fund Other	10,995,564	16,528,922	17,222,423	19,022,397	1,799,974	10.5%
Water/Sewer Fees	66,171,048	67,873,348	70,727,000	76,867,000	6,140,000	8.7%
NCC Sewer Services	20,748,646	22,616,476	20,949,000	22,749,000	1,800,000	8.6%
Water/Sewer Other	591,656	538,900	463,000	476,000	13,000	2.8%
CARES / ARPA	0	12,000,000	0	0	0	0.0%
Special Funds Grants	9,966,181	7,737,350	7,771,990	7,740,849	(31,141)	-0.4%
Special Funds Other	6,777,897	6,686,792	7,395,476	7,548,485	153,009	2.1%
Total Revenues	\$286,174,012	\$304,942,279	\$290,708,529	\$313,483,588	\$22,775,059	7.8%

Taxes includes Wage Tax, Property Tax, and Other Taxes. State Transfers includes Task Force Revenues, County Seat Relief, and State Pension Contribution. General Fund Other includes Interest, Other Revenues, Port Debt Reimbursement, Transfer In/Out, and Use of Fund Balance. Water/Sewer Fees includes Water/Sewer User Fees and Stormwater Billings. Water/Sewer Other includes Rentals/Misc. and Solar Panels.

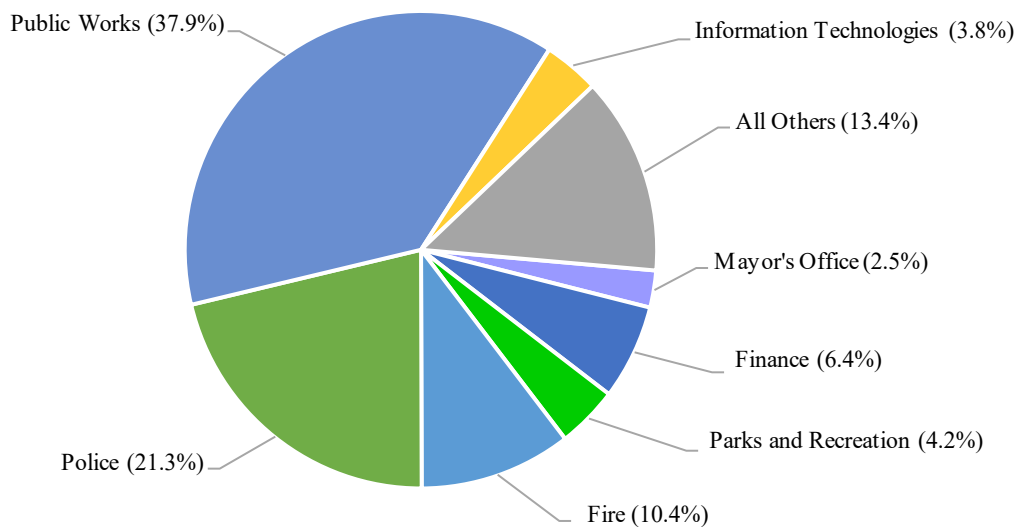
All Funds Revenues Fiscal Year 2025



Summary of All Funds Combined Fiscal Year 2025

All Funds Expenditures	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Mayor's Office	\$7,239,750	\$6,924,857	\$7,162,600	\$7,484,462	\$321,862	4.5%
City Council	2,274,683	2,535,076	3,537,215	3,800,140	262,925	7.4%
Treasurer	6,073,796	6,030,724	6,731,129	6,998,837	267,708	4.0%
Land Use and Planning	1,448,925	3,503,592	4,389,296	4,612,561	223,265	5.1%
Audit	974,197	1,025,098	1,033,482	1,069,032	35,550	3.4%
Law	2,423,294	2,539,309	2,688,837	2,927,694	238,857	8.9%
Finance	15,916,333	16,629,992	18,205,895	19,196,061	990,166	5.4%
Human Resources	1,731,207	2,126,094	2,640,937	2,653,126	12,189	0.5%
Licenses and Inspections	5,360,002	3,130,759	3,545,320	3,707,604	162,284	4.6%
Parks and Recreation	11,087,231	10,857,292	12,206,897	12,533,814	326,917	2.7%
Fire	22,891,732	23,715,644	24,410,009	31,010,293	6,600,284	27.0%
Police	64,291,267	63,950,565	63,829,180	63,571,462	(257,718)	-0.4%
Public Works	101,450,324	99,096,224	107,595,714	112,799,071	5,203,357	4.8%
Real Estate and Housing	9,551,134	6,534,307	6,473,792	6,493,163	19,371	0.3%
Commerce (Port Debt)	166,688	277,071	222,717	222,776	59	0.0%
Information Technologies	8,851,920	8,717,504	10,465,277	11,362,884	897,607	8.6%
State Pension Contrib.	6,617,935	8,787,399	6,617,935	6,843,847	225,912	3.4%
Contingent Reserves	0	0	672,000	672,000	0	0.0%
Total Expenditures	\$268,350,418	\$266,381,507	\$282,428,232	\$297,958,827	\$15,530,595	5.5%

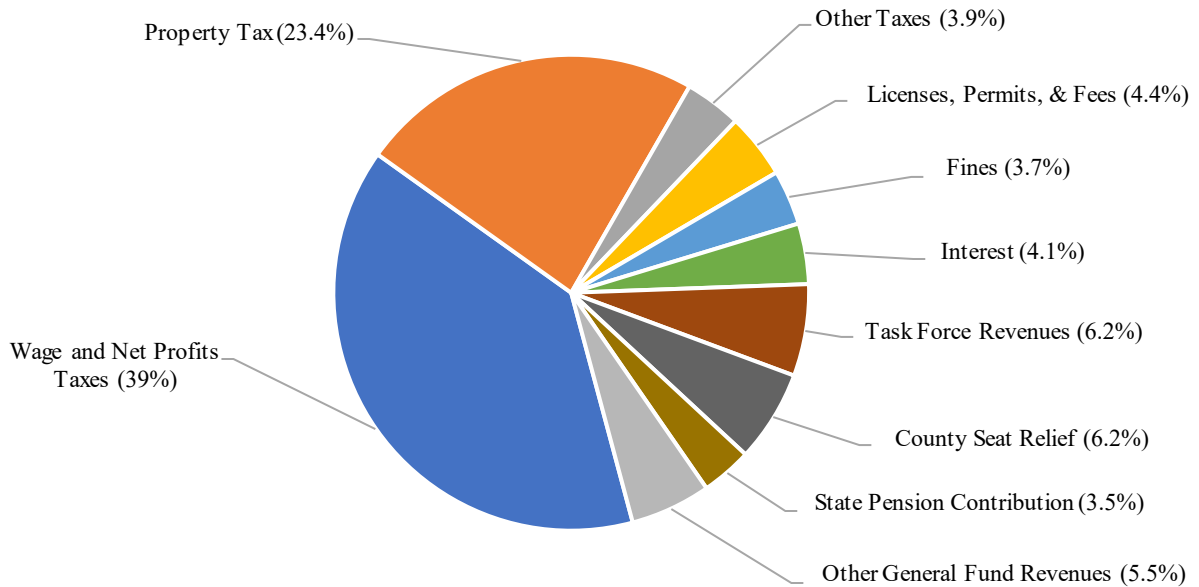
All Funds Expenditures Fiscal Year 2025



Summary of General Fund Fiscal Year 2025

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Wage and Net Profits Taxes	\$72,934,609	\$75,681,172	\$74,912,842	\$77,345,569	\$2,432,727	3.2%
Property Tax	43,637,012	44,789,172	46,480,386	46,379,877	(100,509)	-0.2%
Other Taxes	11,997,649	8,927,922	7,024,484	7,666,892	642,408	9.1%
Licenses, Permits, & Fees	6,210,661	5,304,705	5,616,619	8,727,692	3,111,073	55.4%
Fines	8,418,138	7,796,679	5,650,827	7,389,492	1,738,665	30.8%
Interest	136,559	4,662,032	7,170,000	8,179,000	1,009,000	14.1%
Other Revenues	10,029,801	11,038,061	9,777,423	10,568,397	790,974	8.1%
Task Force Revenues	7,539,736	7,249,639	7,425,231	12,368,940	4,943,709	66.6%
County Seat Relief	13,567,280	12,423,803	12,451,316	12,357,549	(93,767)	-0.8%
State Pension Contribution	6,617,935	8,787,399	6,617,935	6,843,847	225,912	3.4%
Port Debt Reimbursement	554,204	553,829	0	0	0	0.0%
CARES / ARPA	0	12,000,000	0	0	0	0.0%
Transfers In/(Out)	275,000	275,000	275,000	275,000	0	0.0%
Total Revenues	\$181,918,584	\$199,489,413	\$183,402,063	\$198,102,255	\$14,700,192	8.0%

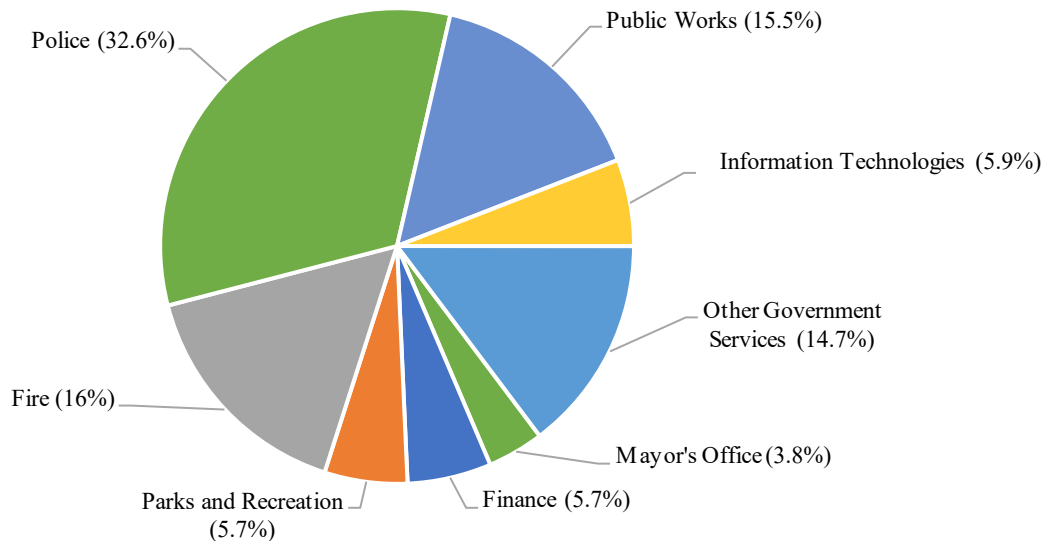
General Fund Revenues Fiscal Year 2025



Summary of General Fund Fiscal Year 2025

General Fund Expenditures	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Mayor's Office	\$7,040,304	\$6,753,305	\$7,079,882	\$7,398,652	\$318,770	4.5%
City Council	1,722,349	1,912,458	2,443,383	2,628,317	184,934	7.6%
Treasurer	400,044	407,198	450,662	468,838	18,176	4.0%
Land Use and Planning	1,350,833	3,405,500	4,389,296	4,612,561	223,265	5.1%
Audit	890,519	941,023	949,174	983,983	34,809	3.7%
Law	2,423,294	2,539,309	2,688,837	2,927,694	238,857	8.9%
Finance	9,481,100	9,826,267	10,705,020	11,017,799	312,779	2.9%
Human Resources	1,731,207	2,126,094	2,640,937	2,653,126	12,189	0.5%
Licenses and Inspections	5,360,002	3,130,759	3,545,320	3,707,604	162,284	4.6%
Parks and Recreation	9,169,273	9,449,861	10,654,433	10,882,065	227,632	2.1%
Fire	22,749,739	23,476,782	24,212,009	30,812,293	6,600,284	27.3%
Police	61,498,949	61,511,569	63,042,196	62,765,363	(276,833)	-0.4%
Public Works	26,353,426	27,385,258	29,436,970	29,779,749	342,779	1.2%
Real Estate and Housing	5,694,460	4,250,348	2,407,652	2,575,313	167,661	7.0%
Commerce (Port Debt)	166,688	277,071	222,717	222,776	59	0.0%
Information Technologies	8,851,920	8,717,504	10,465,277	11,362,884	897,607	8.6%
State Pension Contrib.	6,617,935	8,787,399	6,617,935	6,843,847	225,912	3.4%
Contingent Reserves	0	0	672,000	672,000	0	0.0%
Total Expenditures	\$171,502,042	\$174,897,705	\$182,623,700	\$192,314,864	\$9,691,164	5.3%

General Fund Expenditures Fiscal Year 2025

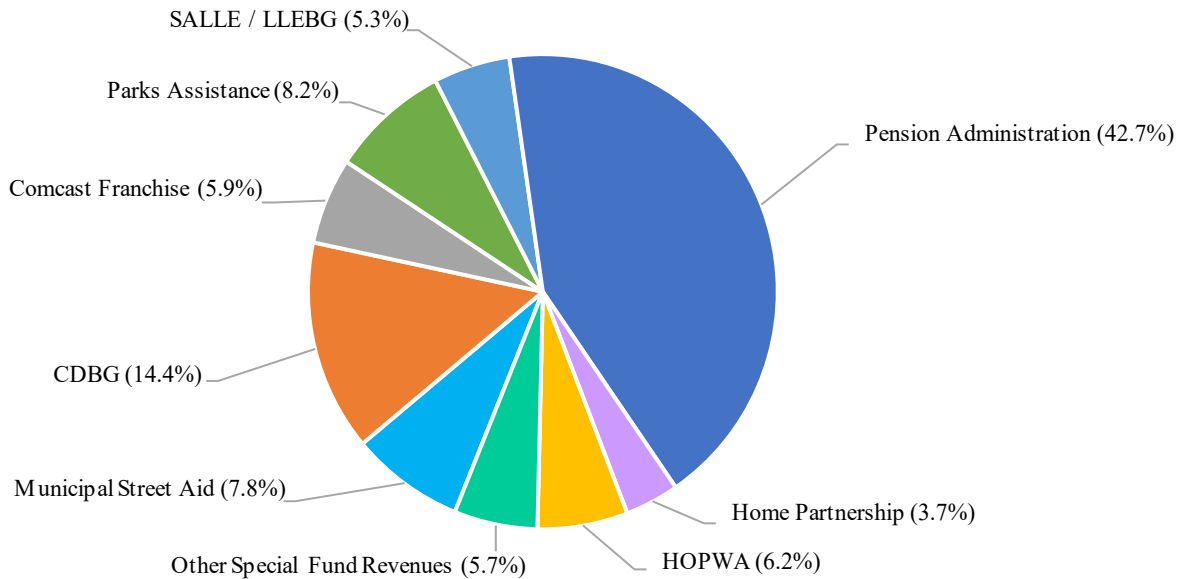


Summary of Special Funds Fiscal Year 2025

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Municipal Street Aid	\$1,069,959	\$1,213,597	\$1,200,693	\$1,197,977	(\$2,716)	-0.2%
CDBG	2,283,784	916,674	2,199,153	2,199,153	0	0.0%
Comcast Franchise	993,886	948,127	1,000,000	901,850	(98,150)	-9.8%
Emergency Shelter	177,664	62,616	197,226	197,226	0	0.0%
Workforce Investment	170,310	110,248	274,494	279,984	5,490	2.0%
Parks Assistance	1,637,389	1,182,044	1,162,961	1,255,129	92,168	7.9%
Parks Trust Fund	110,259	115,139	115,009	116,636	1,627	1.4%
SALLE / LLEBG	2,792,318	2,438,996	786,984	806,099	19,115	2.4%
Pension Administration	5,673,752	5,623,526	6,280,467	6,529,999	249,532	4.0%
Home Partnership	644,809	649,401	718,522	570,232	(148,290)	-20.6%
HOPWA	805,204	710,055	951,239	951,239	0	0.0%
Miscellaneous Grants	384,744	453,719	280,718	283,810	3,092	1.1%
Total Revenues	\$16,744,078	\$14,424,142	\$15,167,466	\$15,289,333	\$121,868	0.8%

Special Funds Revenues consist of supplemental revenues derived from non-taxation sources such as Federal and State grants and endowments. The Comcast Franchise fee is a special exemption related to City Council's CATV Fund.

Special Funds Revenues Fiscal Year 2025

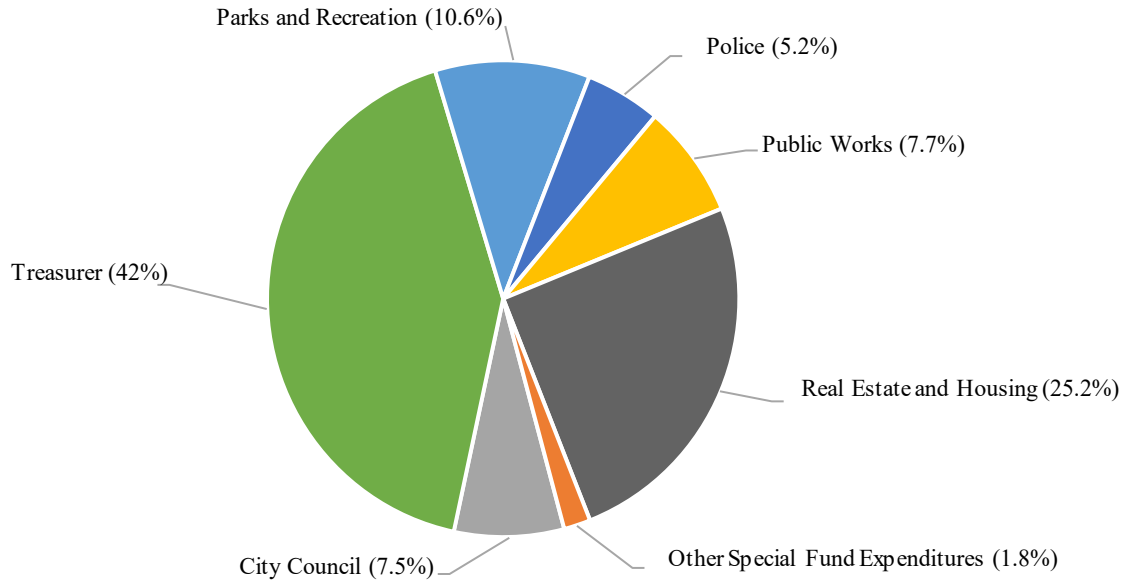


Summary of Special Funds Fiscal Year 2025

Special Funds Expenditures	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Mayor's Office	\$199,446	\$171,552	\$82,718	\$85,810	\$3,092	3.7%
City Council	552,334	622,618	1,093,832	1,171,823	77,991	7.1%
Treasurer	5,673,752	5,623,526	6,280,467	6,529,999	249,532	4.0%
Land Use and Planning	98,092	98,092	0	0	0	0.0%
Parks and Recreation	1,917,958	1,407,431	1,552,464	1,651,749	99,285	6.4%
Fire	141,993	238,862	198,000	198,000	0	0.0%
Police	2,792,318	2,438,996	786,984	806,099	19,115	2.4%
Public Works	1,069,959	1,213,597	1,200,693	1,197,977	(2,716)	-0.2%
Real Estate and Housing	3,856,674	2,283,959	4,066,140	3,917,850	(148,290)	-3.6%
Total Expenditures	\$16,302,526	\$14,098,633	\$15,261,298	\$15,559,307	\$298,009	2.0%

Except in the special case of the CATV Fund in City Council, for these Special Funds total expenditures are equal to total revenues for purposes of appropriation. Therefore, there is no net income, fund balance, or change in fund balance.

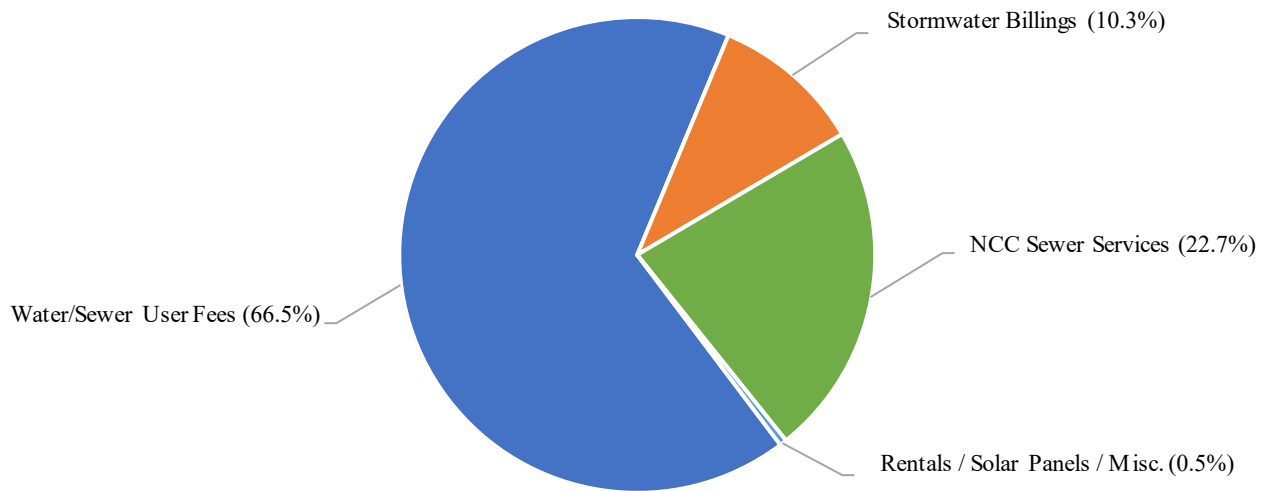
Special Funds Expenditures Fiscal Year 2025



Summary of Water / Sewer Fund Fiscal Year 2025

Water/Sewer Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Water/Sewer User Fees	\$56,525,888	\$58,225,815	\$62,007,000	\$66,603,000	\$4,596,000	7.4%
Stormwater Billings	9,645,160	9,647,533	8,720,000	10,264,000	1,544,000	17.7%
NCC Sewer Services	20,748,646	22,616,476	20,949,000	22,749,000	1,800,000	8.6%
Rentals/Miscellaneous	561,991	529,654	426,000	439,000	13,000	3.1%
Solar Panel Revenues	29,665	9,246	37,000	37,000	0	0.0%
CARES / ARPA	0	0	0	0	0	0.0%
Total Revenues	\$87,511,350	\$91,028,724	\$92,139,000	\$100,092,000	\$7,953,000	8.6%

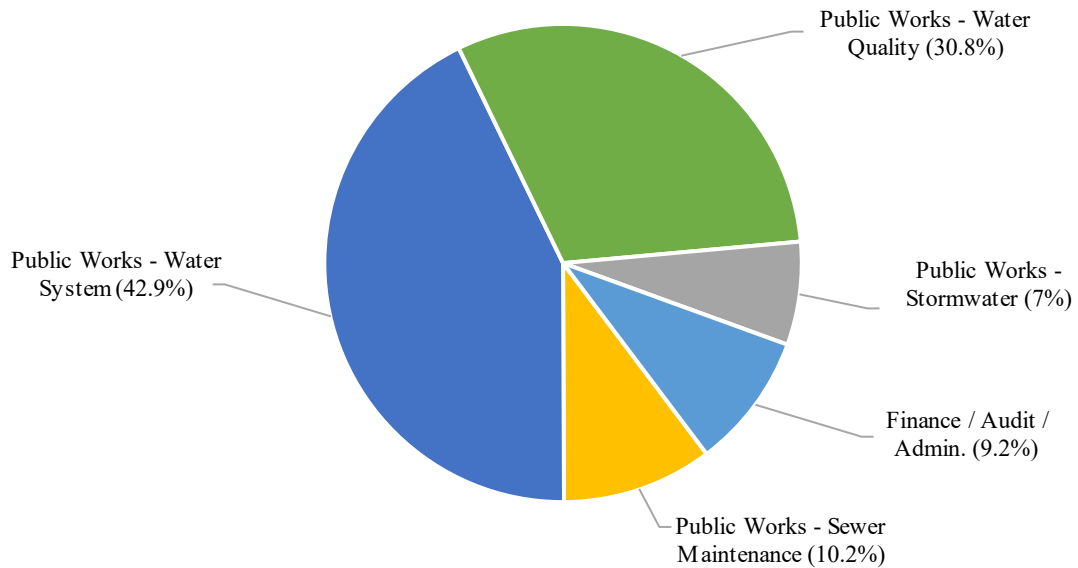
Water/Sewer Fund Revenues Fiscal Year 2025



Summary of Water / Sewer Fund Fiscal Year 2025

Water/Sewer Fund Expenditures	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Audit	\$83,678	\$84,075	\$84,308	\$85,049	\$741	0.9%
Finance	6,435,233	6,803,725	7,500,875	8,178,262	677,387	9.0%
Public Works	74,026,939	70,497,369	76,958,051	81,821,345	4,863,294	6.3%
Total Expenditures	\$80,545,850	\$77,385,169	\$84,543,234	\$90,084,656	\$5,541,422	6.6%

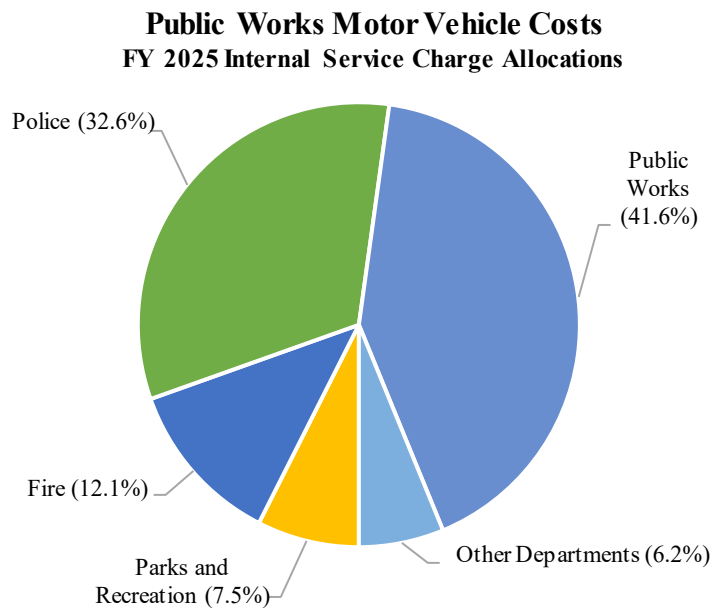
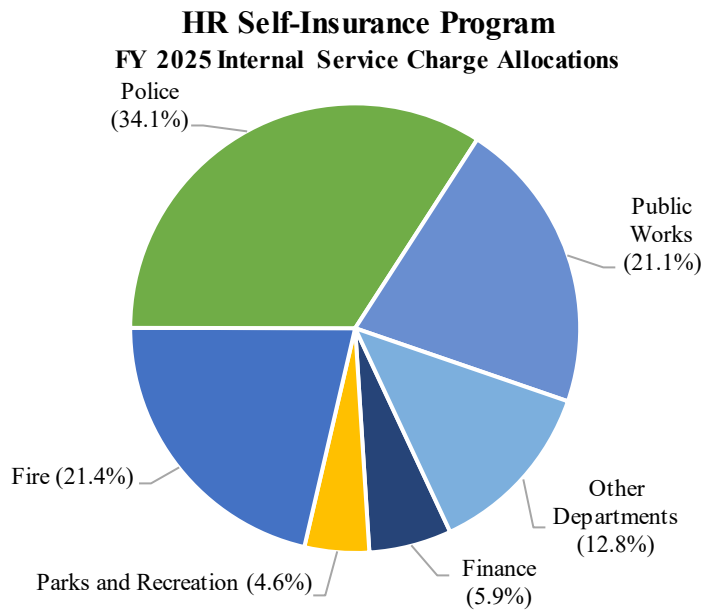
Water/Sewer Fund Expenditures Fiscal Year 2025



Summary of Internal Service Funds Fiscal Year 2025

Internal Services Expenditures	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Human Resources	\$28,944,751	\$29,444,564	\$32,944,877	\$34,226,020	\$1,281,143	3.9%
Public Works	8,438,847	8,489,825	9,332,909	9,508,408	175,499	1.9%
Total Expenditures	\$37,383,598	\$37,934,389	\$42,277,786	\$43,734,428	\$1,456,642	3.4%

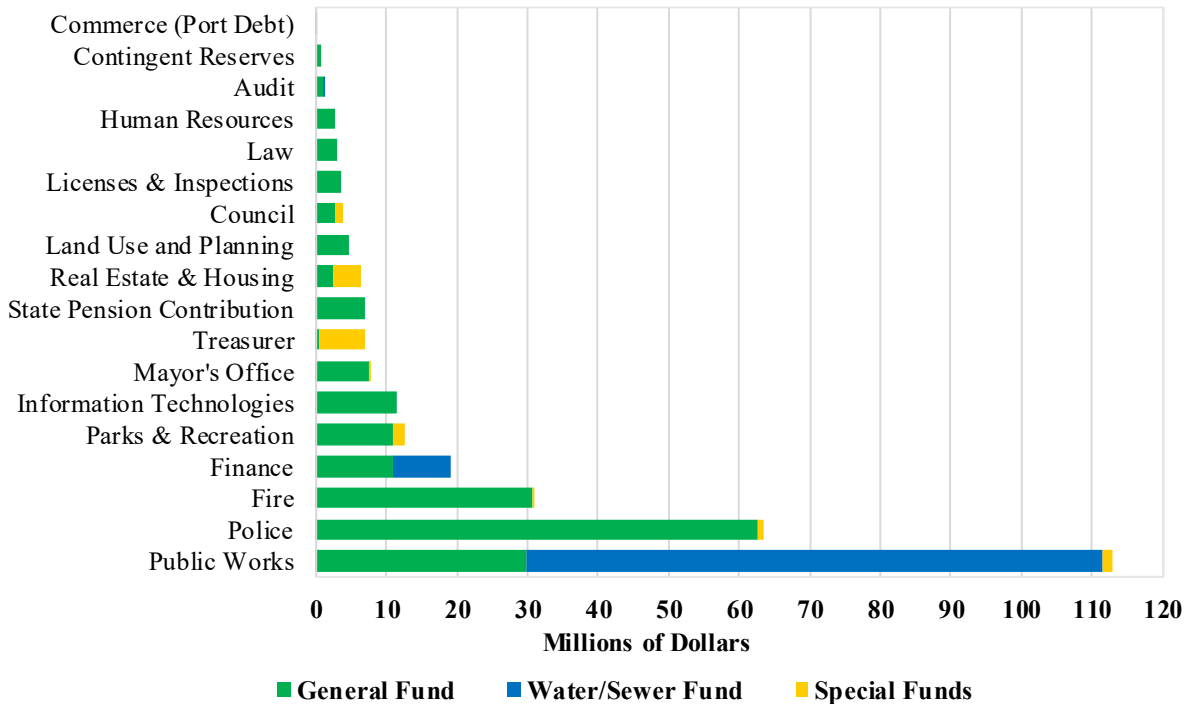
Primary revenues for the Internal Service Funds are derived from changes to the operating budget of the various departments. Revenue changes must meet expenditures at year-end, and therefore no surplus or deficit may result.



Departmental Budgets by Fund Fiscal Year 2025

Departmental Budgets	General Fund Budget FY 2025	Water/Sewer Fund Budget FY 2025	Special Funds Budget FY 2025	Total Budget All Funds FY 2025
Mayor's Office	\$7,398,652	\$0	\$85,810	\$7,484,462
Council	2,628,317	0	1,171,823	3,800,140
Treasurer	468,838	0	6,529,999	6,998,837
Land Use and Planning	4,612,561	0	0	4,612,561
Audit	983,983	85,049	0	1,069,032
Law	2,927,694	0	0	2,927,694
Finance	11,017,799	8,178,262	0	19,196,061
Human Resources	2,653,126	0	0	2,653,126
Licenses & Inspections	3,707,604	0	0	3,707,604
Parks & Recreation	10,882,065	0	1,651,749	12,533,814
Fire	30,812,293	0	198,000	31,010,293
Police	62,765,363	0	806,099	63,571,462
Public Works	29,779,749	81,821,345	1,197,977	112,799,071
Real Estate & Housing	2,575,313	0	3,917,850	6,493,163
Commerce (Port Debt)	222,776	0	0	222,776
Information Technologies	11,362,884	0	0	11,362,884
State Pension Contribution	6,843,847	0	0	6,843,847
Contingent Reserves	672,000	0	0	672,000
Total Budget	\$192,314,864	\$90,084,656	\$15,559,307	\$297,958,827

FY 2025 Total Departmental Budgets Breakout by Fund



**Capital Improvements Program
Fiscal Years 2025 - 2030**

Summary: Total Funds Recommended by Fiscal Year and Department

Department	Type of Funding	2025	2026	2027	2028	2029	2030	Total City Funds	Total City / Matching Funds
Finance	G	0	466,438	0	380,813	0	534,850	1,382,101	1,382,101
	W	0	956,250	0	956,250	0	1,382,500	3,295,000	3,295,000
Fire	G	0	9,700,000	0	3,000,000	0	0	12,700,000	12,700,000
Mayor's Office	G	0	2,815,000	0	2,665,000	0	2,538,000	8,018,000	8,018,000
Parks	G	0	3,300,000	0	3,300,000	0	5,250,000	11,850,000	11,850,000
Public Works	G	0	14,000,000	0	14,000,000	0	22,000,000	50,000,000	50,000,000
	W	0	76,500,000	0	76,500,000	0	110,600,000	263,600,000	263,600,000
Real Estate and Housing	G	0	1,000,000	0	1,000,000	0	0	2,000,000	2,000,000
	O	0	500,000	0	500,000	0	0	0	1,000,000
Transportation Divison (Public Works)	G	0	6,500,000	0	6,500,000	0	13,000,000	26,000,000	26,000,000
	O	0	8,000,000	0	8,000,000	0	16,000,000	0	32,000,000
Total by Fund	G	0	37,781,438	0	30,845,813	0	43,322,850	111,950,101	111,950,101
	O	0	8,500,000	0	8,500,000	0	16,000,000	0	33,000,000
	W	0	77,456,250	0	77,456,250	0	111,982,500	266,895,000	266,895,000
Grand Total		0	123,737,688	0	116,802,063	0	171,305,350	378,845,101	411,845,101

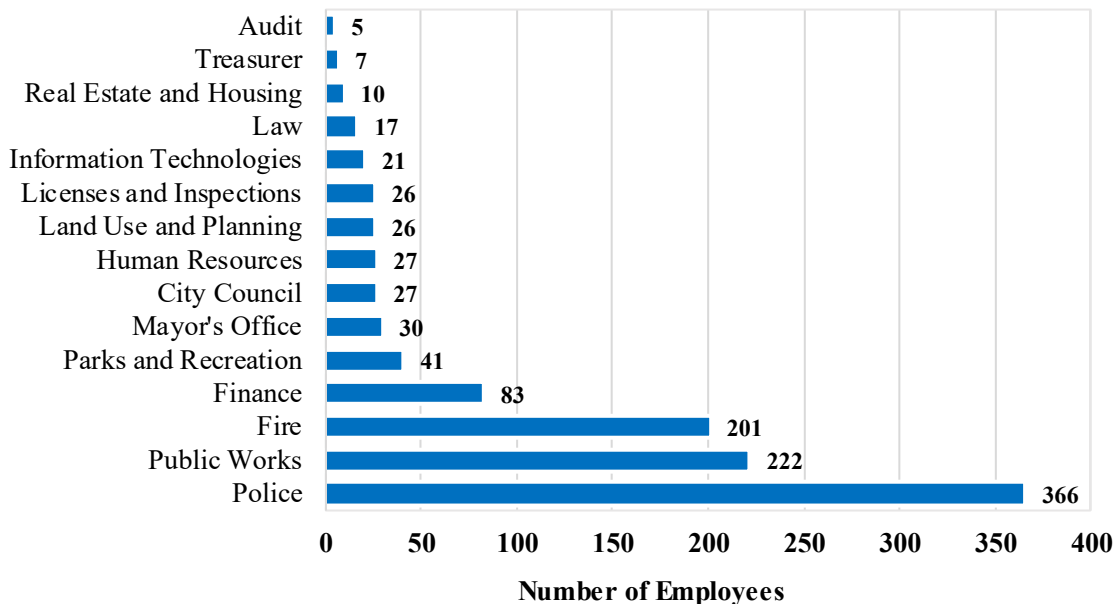
Type of Funding: G - General; W - Water/Sewer; O - Other Governmental

Summary of Staffing Levels Fiscal Year 2025

Total Number of Employees – All Funds

Department	Budget FY 2021	Budget FY 2022	Budget FY 2023	Budget FY 2024	Budget FY 2025	Net Change FY'25-'24
Mayor's Office	34.00	34.00	30.00	30.00	30.00	0.00
City Council	28.00	27.00	27.00	27.00	27.00	0.00
Treasurer	7.00	7.00	7.00	7.00	7.00	0.00
Land Use and Planning	10.00	9.00	26.00	26.00	26.00	0.00
Audit	5.00	5.00	5.00	5.00	5.00	0.00
Law	17.00	17.00	17.00	17.00	17.00	0.00
Finance	84.00	84.00	81.00	84.00	83.00	(1.00)
Human Resources	26.00	26.00	26.00	26.00	27.00	1.00
Licenses and Inspections	42.00	42.00	26.00	26.00	26.00	0.00
Parks and Recreation	41.00	40.00	40.00	41.00	41.00	0.00
Fire	161.00	160.00	160.00	160.00	201.00	41.00
Police	379.00	380.00	373.00	374.00	366.00	(8.00)
Public Works	225.00	225.00	224.00	225.00	222.00	(3.00)
Real Estate and Housing	11.00	11.00	10.00	10.00	10.00	0.00
Information Technologies	21.00	21.00	21.00	21.00	21.00	0.00
Total	1,091.00	1,088.00	1,073.00	1,079.00	1,109.00	30.00
Total Employees per 1,000 City Residents	15.40	15.36	15.13	15.22	15.50	0.28

Total Number of Employees by Department FY 2025 (All Funds)



Just over 73% (or 815) of the City's employees work to provide Public Safety (Police, Fire, L&I) and Public Works services.

Summary of Staffing Levels Fiscal Year 2025

Total Number of Employees - General Fund

Department	Budget FY 2021	Budget FY 2022	Budget FY 2023	Budget FY 2024	Budget FY 2025	Net Change FY'25-'24
Mayor's Office	33.50	33.50	29.50	29.50	29.50	0.00
City Council	19.25	19.65	19.65	19.65	19.65	0.00
Treasurer	3.00	3.00	3.00	3.00	3.00	0.00
Land Use and Planning	9.55	8.55	25.55	26.00	26.00	0.00
Audit	5.00	5.00	5.00	5.00	5.00	0.00
Law	17.00	17.00	17.00	17.00	17.00	0.00
Finance	58.85	58.05	55.40	56.60	54.80	(1.80)
Human Resources	16.60	16.60	16.60	16.60	17.10	0.50
Licenses and Inspections	42.00	42.00	26.00	26.00	26.00	0.00
Parks and Recreation	40.60	39.60	39.60	40.60	39.60	(1.00)
Fire	161.00	160.00	160.00	160.00	201.00	41.00
Police	373.57	374.57	365.00	366.00	358.00	(8.00)
Public Works	120.05	120.05	120.05	120.05	117.55	(2.50)
Real Estate and Housing	2.75	2.88	2.38	2.15	2.20	0.05
Information Technologies	21.00	21.00	21.00	21.00	21.00	0.00
Total	923.72	921.45	905.73	909.15	937.40	28.25

Total Number of Employees – Water / Sewer Fund

Department	Budget FY 2021	Budget FY 2022	Budget FY 2023	Budget FY 2024	Budget FY 2025	Net Change FY'25-'24
Finance	25.15	25.95	25.60	27.40	28.20	0.80
Public Works	104.95	104.95	103.95	104.95	104.45	(0.50)
Total	130.10	130.90	129.55	132.35	132.65	0.30

Total Number of Employees – Special Funds

Department	Budget FY 2021	Budget FY 2022	Budget FY 2023	Budget FY 2024	Budget FY 2025	Net Change FY'25-'24
Mayor's Office	0.50	0.50	0.50	0.50	0.50	0.00
City Council	8.75	7.35	7.35	7.35	7.35	0.00
Treasurer	4.00	4.00	4.00	4.00	4.00	0.00
Land Use and Planning	0.45	0.45	0.45	0.00	0.00	0.00
Parks and Recreation	0.40	0.40	0.40	0.40	1.40	1.00
Police	5.43	5.43	8.00	8.00	8.00	0.00
Real Estate and Housing	8.25	8.12	7.62	7.85	7.80	(0.05)
Total	27.78	26.25	28.32	28.10	29.05	0.95

**Summary of Staffing Levels
Fiscal Year 2025**

Total Number of Employees – Internal Service Funds

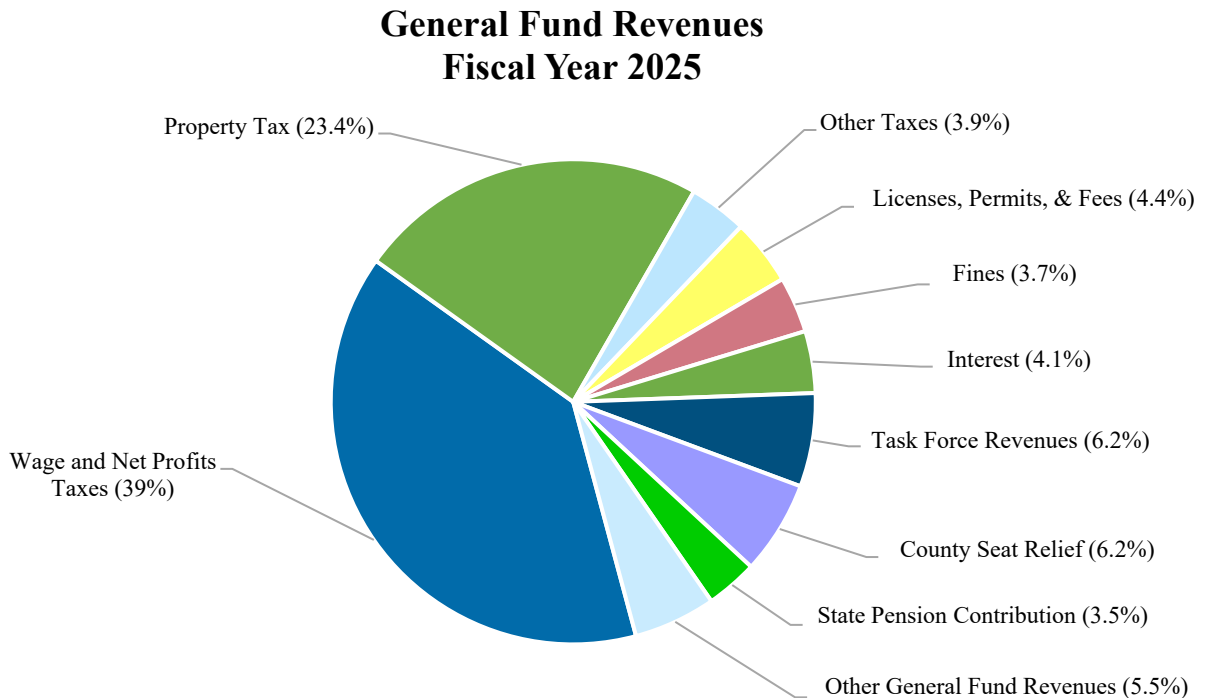
Department	Budget FY 2021	Budget FY 2022	Budget FY 2023	Budget FY 2024	Budget FY 2025	Net Change FY'25-'24
Human Resources	9.40	9.40	9.40	9.40	9.90	0.50
Total	9.40	9.40	9.40	9.40	9.90	0.50

General Fund Revenues Fiscal Year 2025

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Wage and Net Profits Taxes	\$72,934,609	\$75,681,172	\$74,912,842	\$77,345,569	\$2,432,727	3.2%
Property Tax	43,637,012	44,789,172	46,480,386	46,379,877	(100,509)	-0.2%
Other Taxes	11,997,649	8,927,922	7,024,484	7,666,892	642,408	9.1%
Licenses, Permits, & Fees	6,210,661	5,304,705	5,616,619	8,727,692	3,111,073	55.4%
Fines	8,418,138	7,796,679	5,650,827	7,389,492	1,738,665	30.8%
Interest	136,559	4,662,032	7,170,000	8,179,000	1,009,000	14.1%
Other Revenues	10,029,801	11,038,061	9,777,423	10,568,397	790,974	8.1%
Task Force Revenues	7,539,736	7,249,639	7,425,231	12,368,940	4,943,709	66.6%
County Seat Relief	13,567,280	12,423,803	12,451,316	12,357,549	(93,767)	-0.8%
State Pension Contribution	6,617,935	8,787,399	6,617,935	6,843,847	225,912	3.4%
Port Debt Reimbursement	554,204	553,829	0	0	0	0.0%
CARES / ARPA	0	12,000,000	0	0	0	0.0%
Transfers In/(Out)	275,000	275,000	275,000	275,000	0	0.0%
Use of Fund Balance	0	0	0	0	0	0.0%
Total Revenues	\$181,918,584	\$199,489,413	\$183,402,063	\$198,102,255	\$14,700,192	8.0%

Total General Fund revenue (including transfers) is budgeted at **\$198,102,255**, a net increase of \$14.7 million, or 8.0%, above the FY 2024 budget. No ARPA revenue replacement or use of the Tax Stabilization Reserve is budgeted for FY 2025.

The net change by revenue category is discussed in detail below.



**General Fund Revenues
Fiscal Year 2025**

WAGE AND NET PROFITS TAXES

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Wage and Net Profits Taxes	\$72,934,609	\$75,681,172	\$74,912,842	\$77,345,569	\$2,432,727	3.2%

* Relative to FY 2024 budget.

Basis: Projected growth of local economy / wage inflation / corporate bonus compensation / refund losses
Critical Assumptions: Wage and Net Profits Taxes are expected to increase by \$2.4 million to a new total of \$77.3 million.

Wage Tax makes up nearly \$68.3 million of this total category and is budgeted to grow by almost \$1.6 million (or 2.4%) relative to the FY 2024 budget. This revenue is derived from the 1.25% tax the City applies to the gross earned income of city residents, as well as the gross earned income of non-city residents working within the city limits. The Wage Tax rate is controlled by the Delaware General Assembly, and cannot be adjusted by the City.

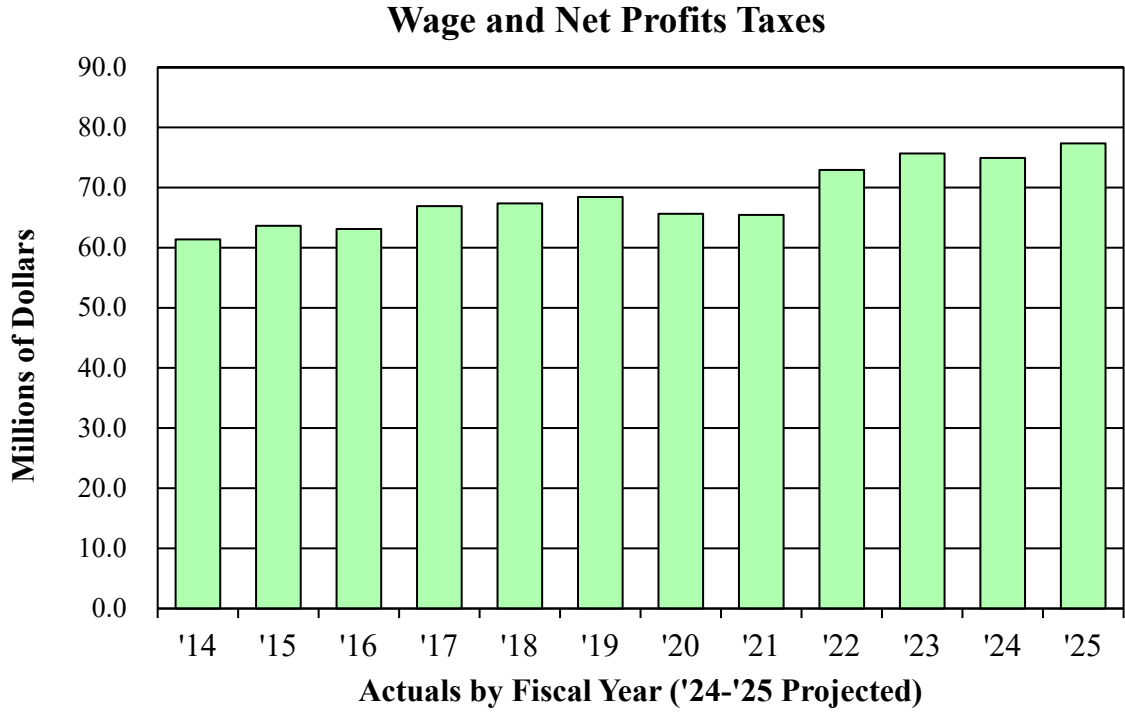
Due to ongoing technical issues with MUNIS, the City’s ERP (Enterprise Resource Planning) system, up-to-date Wage Tax revenue data for FY 2024 is not currently available. However, strong FY 2023 revenues of \$66.6 million suggest that FY 2024 revenues should reach at least the budgeted amount of \$66.7 million. Consequently, we have used the FY 2024 budget as a basis for the FY 2025 budget, which results in an adjusted base of nearly \$65.3 million. This includes losses for Wage Tax refunds of \$3.9 million, identical to the FY 2024 budgeted amount.

Increased employee compensation is expected to result in 2.2% growth in taxable wages, expanding Wage Tax revenues by \$1.4 million. In their December 15, 2023 report, the Delaware Economic and Financial Advisory Council (DEFAC) projects Delaware salaries and wages growth will be 3.2% in FY 2025; however, we have chosen to use a more conservative growth rate, which is consistent with Wilmington historically lagging behind the rest of the state in salary and wage growth. Finally, collection efforts are expected to yield \$1.5 million in audit collections, which is unchanged from FY 2024.

Net Profits revenue is derived from a 1.25% tax on the net profits of business partnerships, professional associations, and limited liability corporations. Similar to the Wage Tax, this rate is set by the Delaware General Assembly and is not controlled by the City. As the majority of Net Profits revenues are not booked until Q3, the FY 2023 audited actuals were used as the basis for the FY 2025 budget of \$9.1 million (which is up \$846,000 from the FY 2024 budget). This is consistent with both the FY 2022 and FY 2023 actuals, which saw Net Profits revenues of over \$9.0 million.

**General Fund Revenues
Fiscal Year 2025**

WAGE AND NET PROFITS TAXES (Continued)



General Fund Revenues Fiscal Year 2025

PROPERTY TAX

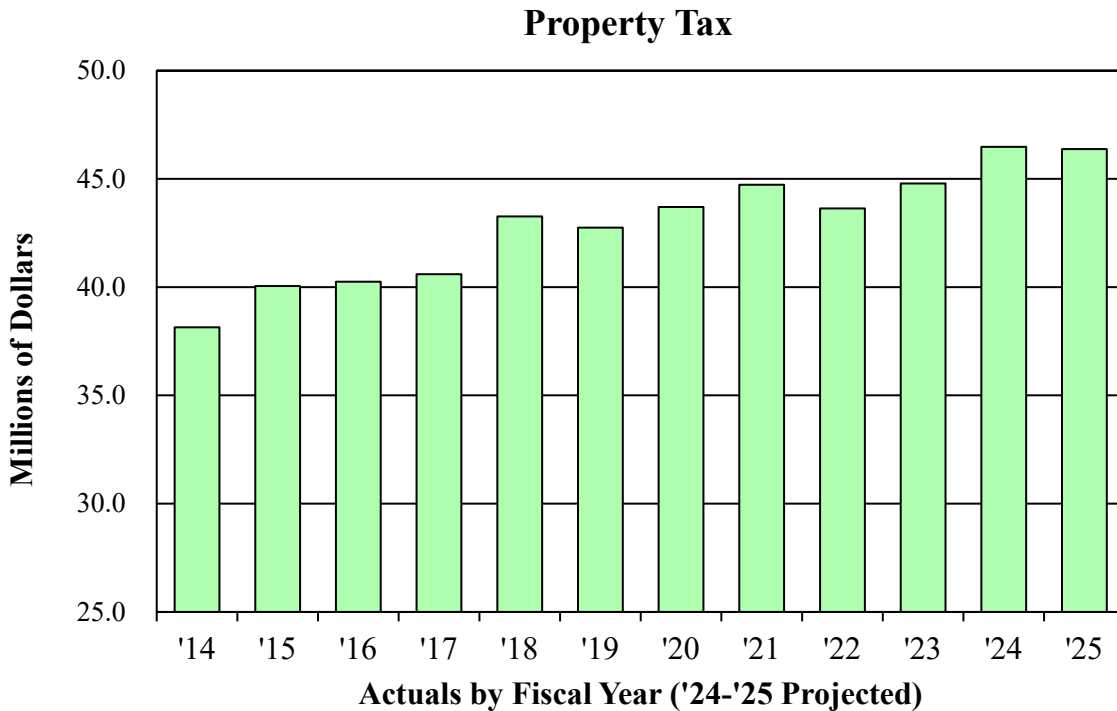
General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Property Tax	\$43,637,012	\$44,789,172	\$46,480,386	\$46,379,877	(\$100,509)	-0.2%

* Relative to FY 2024 budget.

Basis: Assessment rolls

Critical Assumptions: The Property Tax is the City of Wilmington’s second-largest revenue source, and the single largest revenue source with a tax rate directly controlled by the Mayor and City Council. The total assessed value of all property in the City is \$3.54 billion, with a taxable assessed value of \$2.16 billion after exempt properties are excluded. All assessments are adjusted to, and reported in, 1983 dollar values. For FY 2025, the tax rate is \$2.115 per one-hundred dollars of assessed value, unchanged from FY 2024.

FY 2025 Property Tax revenues are projected to total nearly \$45.8 million, a decrease of \$98,000, or 0.2%, relative to the FY 2024 budget. Per New Castle County assessments, projected base billings for FY 2025 are \$45.7 million; this is down almost \$100,000 relative to FY 2024, driven by an increase in tax-exempt properties. Beyond this, the budget assumes a reduction of \$250,000 in projected reassessment appeals. However, this is offset by a combined \$319,000 in additional revenue due to expiring tax incentives and projected property improvements. The usual 2.0% allowance for bad debt further reduces revenue by \$916,000. Lastly, one-time revenue from Penalty and Interest is expected to be \$1.5 million, which is consistent with historical trends.



**General Fund Revenues
Fiscal Year 2025**

OTHER TAXES

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Other Taxes	\$11,997,649	\$8,927,922	\$7,024,484	\$7,666,892	\$642,408	9.1%

* Relative to FY 2024 budget.

Basis: Trend analysis / growth of local economy

Critical Assumptions: Other Taxes are projected to increase by \$642,000 in FY 2025 relative to the prior-year budget. This includes the following:

Franchise Fees consists of 2% of the gross revenues from Delmarva Power electricity sales in the City (as Delmarva is the sole electricity distributor). This is projected to be nearly \$901,000 in FY 2025 (down \$5,000 from FY 2024 budget), which is consistent with FY 2024 projected revenues.

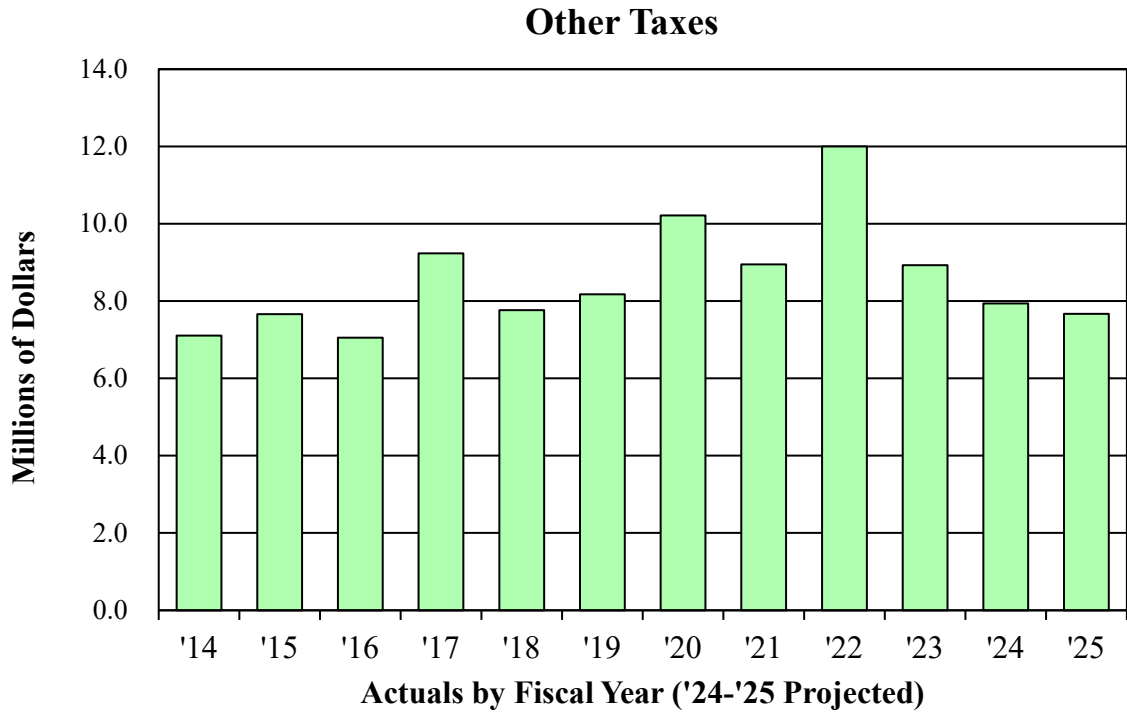
Head Tax revenues are derived from a tax paid by businesses based on the number of individuals they employ, with businesses paying \$15.00 per month for each employee above an exempted base of five. For FY 2025, revenues are projected to decrease by nearly \$246,000, to a new total of \$2.6 million. This is based on the Q2 FY 2024 WEFAC year-end projection, which assumes continued work-from-home losses and greater unemployment than pre-COVID levels. In addition, based on long-term trends, we assume Head Tax will continue to decline by 5.6% annually.

Real Estate Transfer (Residential) revenues are derived from a 1.5% tax on the selling price of residential real estate sales in the city. Even as residential transfer revenue has declined from its peak in FY 2021 and FY 2022, it has remained larger than pre-COVID levels, with FY 2023 audited actuals of \$3.4 million, and FY 2024 trending to \$3.3 million or more. For FY 2025, revenues are projected to be nearly \$3.1 million, an increase of nearly \$861,000 relative to the FY 2024 budget; however, relative to the FY 2023 actuals, this is down by \$355,000. This projection is based on a residential real estate transfer regression model, which includes modest housing price growth and declines in mortgage rates, net of one standard deviation reduction.

Real Estate Transfer (Commercial) revenues are derived from a 1.5% tax on the selling price of non-residential real estate sales in the city. For FY 2025, revenues are projected to increase by \$32,000 relative to the FY 2024 budget; relative to the Q2 FY 2024 WEFAC year-end projection, this is down nearly \$542,000. Commercial transfers have shown unexpected strength during FY 2024 and are expected to be 50% larger than the FY 2024 budget. However, commercial transfer activity tends to be unpredictable even in normal economic environments, and is not expected to continue at this level into subsequent years. For FY 2025, we have assumed a return to historically average commercial transfer revenue plus 3% growth (matching historical trends).

**General Fund Revenues
Fiscal Year 2025**

OTHER TAXES (Continued)



**General Fund Revenues
Fiscal Year 2025**

LICENSES, PERMITS, AND FEES

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Licenses, Permits, & Fees	\$6,210,661	\$5,304,705	\$5,616,619	\$8,727,692	\$3,111,073	55.4%

* Relative to FY 2024 budget.

Basis: Trend analysis / growth of local economy

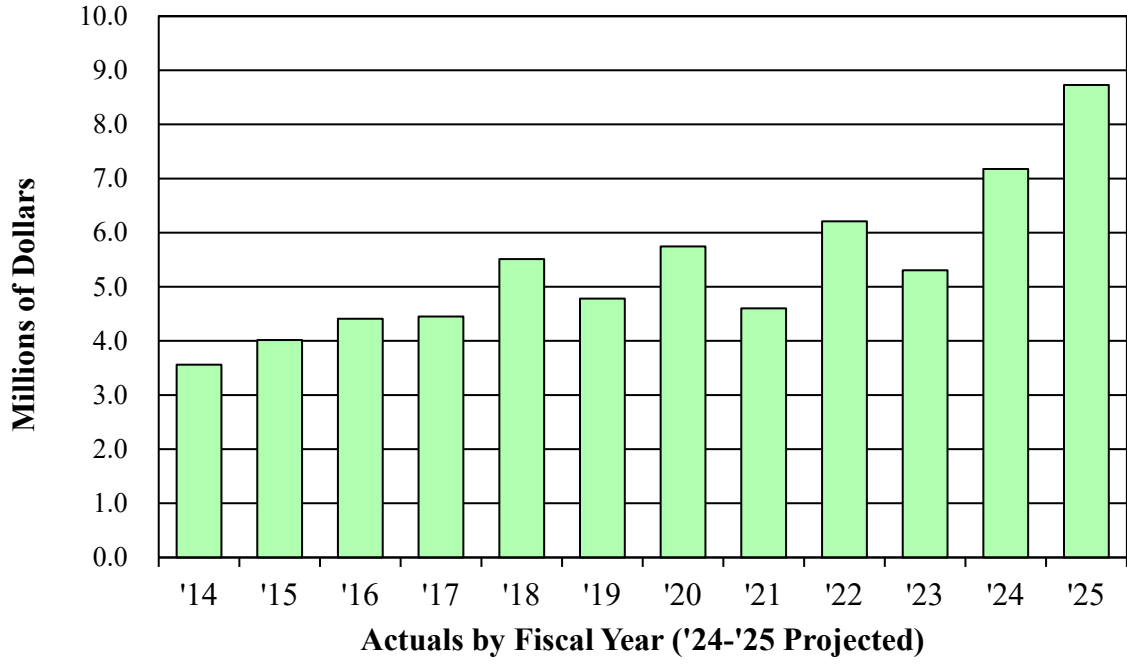
Critical Assumptions: In total, Licenses, Permits, & Fees revenues are up \$3.1 million compared to the FY 2024 budget. Business License revenues (derived from licenses obtained by businesses wishing to operate in the city) are projected to be up \$1.5 million relative to the FY 2024 budget, which is inclusive of the revisions to business license fees which became effective on January 1, 2024. Similarly, Permits revenues are up nearly \$45,000 relative to last year’s budget, which includes permit rate increases approved by Council; this is \$645,000 down from the Q2 FY 2024 WEFAC year-end projection, reflecting a return to historically average levels.

Fees revenues (sourced from a variety of charges, including parking meter fees and utility street cut fees) are budgeted to be down \$359,000 from the FY 2024 budget, though up slightly from the Q2 FY 2024 WEFAC year-end projection. This reduction is driven mainly by utility street cut fees, which were budgeted at \$320,000 in FY 2024 but are now projected to be only \$48,000. Street cut fees had been trending to nearly \$300,000 during FY 2023, which served as the basis for the FY 2024 budget; however, during the FY 2023 close, and after the fiscal year ended, Finance determined that these revenues had been misbooked and did not belong in the General Fund. This resulted in significantly lower FY 2023 actuals, and subsequently lower FY 2024 and FY 2025 revenue projections. In addition, FY 2024 write-offs of Property Maintenance revenues further reduced the FY 2025 projection.

Finally, with the creation of a new Emergency Medical Services (EMS) Division in the Fire Department, the City will begin billing for ambulance transport services. Speclin, a third-party EMS billing services provider, estimates that at industry standard reimbursement rates for Medicare, Medicaid, and private insurers, the City could receive annualized EMS Fees revenue of up to \$5.0 million. However, as the City will not begin providing EMS transport until January 1, 2025, only six months of revenue will be received in FY 2025. In addition, given the limited availability of Wilmington-specific data on fees, expected reimbursement percentages, and utilization, we have conservatively reduced this estimate by 25%, to a projected total of \$1.9 million.

**General Fund Revenues
Fiscal Year 2025**

Licenses, Permits, & Fees



**General Fund Revenues
Fiscal Year 2025**

FINES

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Fines	\$8,418,138	\$7,796,679	\$5,650,827	\$7,389,492	\$1,738,665	30.8%

* Relative to FY 2024 budget.

Basis: Trend analysis

Critical Assumptions: Fines are projected to total nearly \$7.4 million, which is \$1.7 million up from the FY 2024 budget, and \$59,000 down from the Q2 FY 2024 WEFAC year-end projection. This consists of the following:

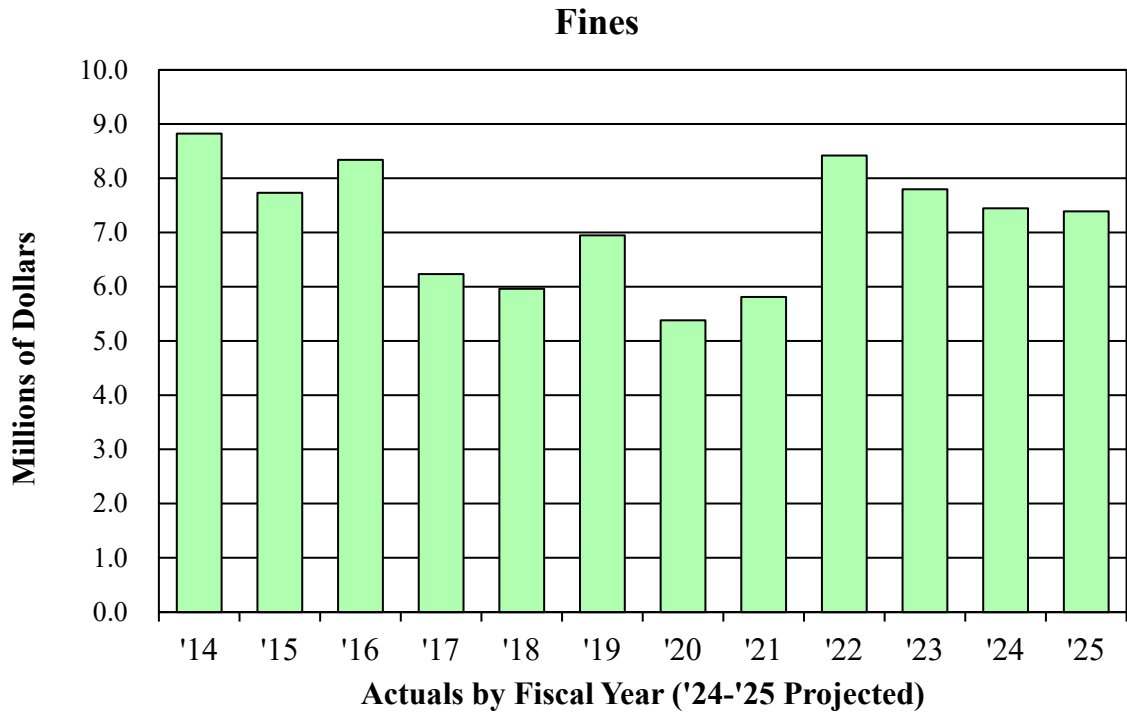
Criminal / Instant Ticket revenues are composed of State Criminal Fines remittances and the L&I Instant Ticketing Program (which involves L&I inspectors issuing tickets for violating the City’s sanitation codes). Criminal Fines are budgeted to decline by \$20,000, based on Q2 FY 2024 WEFAC projections. Conversely, Instant Ticket revenues are projected to increase by \$38,000, also consistent with WEFAC projections.

Red Light revenues are derived from the City’s Red Light Camera Safety Program, which issues citations to drivers who fail to stop at red lights in the city. In total, revenues are projected to be nearly \$4.6 million, which is up \$719,000 from the FY 2024 budget. This is unchanged from the Q2 FY 2024 WEFAC projection, which is trending better than the FY 2023 total of \$4.3 million.

Parking revenues are derived from fines from parking violations and booting fees, and are projected to be \$2.4 million, up \$1.0 million from the FY 2024 budget, and down \$56,000 from Q2 FY 2023 WEFAC year-end projection. This budget-to-budget variance is mainly due to a proposed parking fine reduction from \$40 to \$25 having been included in the FY 2024 budget, which was expected to result in a loss of approximately \$535,000; however, the legislation associated with this change was ultimately not approved by Council, and was instead replaced with alternative legislation reducing tickets to \$25 if paid within fourteen days (for an expected annualized loss of \$185,000). The remainder of the budget increase is the result of stronger-than-expected parking revenues seen in FY 2024, which are expected to continue in FY 2025.

**General Fund Revenues
Fiscal Year 2025**

FINES (Continued)



General Fund Revenues Fiscal Year 2025

INTEREST

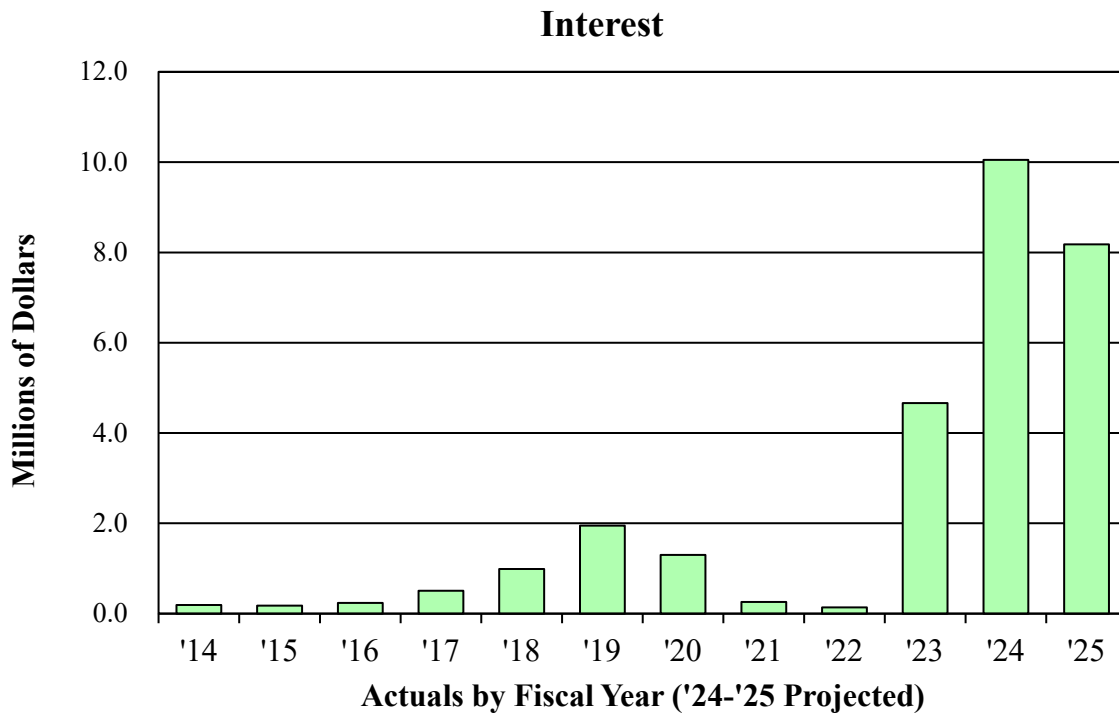
General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Interest	\$136,559	\$4,662,032	\$7,170,000	\$8,179,000	\$1,009,000	14.1%

* Relative to FY 2024 budget.

Basis: Trend analysis / interest rate projections / bond issuance

Critical Assumptions: By investing in CDs and interest-bearing checking accounts, the City earns interest on its cash balances. The FY 2024 budget of \$7.2 million was based on a projected interest rate of 4.3%, which assumed rate reductions in FY 2024. However, the Federal Reserve has subsequently maintained higher rates longer than originally expected, with the City now projecting to earn an average of more than 5% on its investments in FY 2024. Based on interest estimates from the Federal Reserve, rates are expected to decline through the remainder of FY 2024 and into FY 2025, resulting in an FY 2025 projected average rate of approximately 4.3%.

Combined with increases to the City’s fund balance (due to projected FY 2024 surpluses) net of a reduction in unspent capital funds as projects are completed, this rate results in an FY 2025 budget of nearly \$8.2 million. This is up \$1.0 million from the FY 2024 budget, and down \$1.9 million from the Q2 FY 2024 WEFAC year-end projection.



**General Fund Revenues
Fiscal Year 2025**

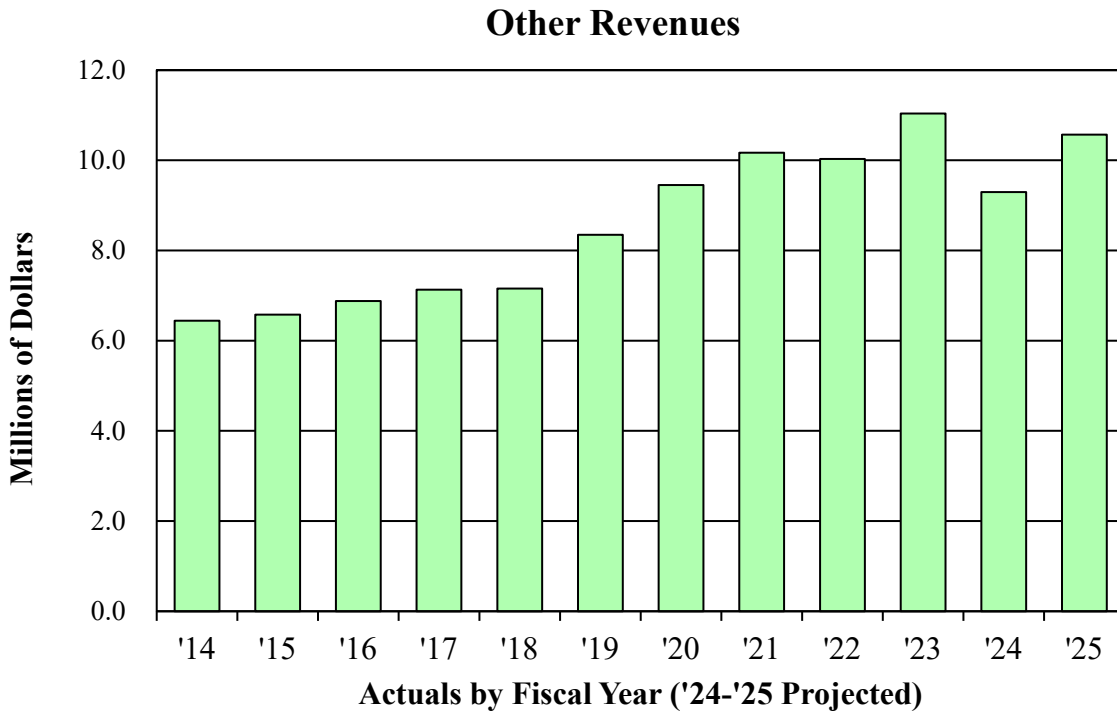
OTHER REVENUES

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Other Revenues	\$10,029,801	\$11,038,061	\$9,777,423	\$10,568,397	\$790,974	8.1%

* Relative to FY 2024 budget.

Basis: Trend analysis / contracts

Critical Assumptions: Other Revenues is comprised of Indirect Costs, General Government Charges, Rentals, and other miscellaneous revenues. In total, this category is projected to be up a net \$791,000 from the FY 2024 budget. Rentals and Concessions are projected to remain flat, while, General Government Charges (which includes a variety of fees and charges, such as vacant property registrations) are projected to decline by \$458,000 relative to the FY 2024 budget, driven mainly by slowing vacant property registration revenues and related write-offs. Finally, Indirect Costs, which are charges to the Water/Sewer Fund reimbursing costs incurred by the General Fund in support of the water, sewer, and stormwater utilities, are budgeted to increase by \$1.2 million from the FY 2024 budget, based on the Black & Veatch indirect costs model. This represents a 3.2% annual increase in Indirect Costs over the last five years, lower than consumer price index inflation increases during the same period.



General Fund Revenues Fiscal Year 2025

TASK FORCE REVENUES

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Task Force Revenues	\$7,539,736	\$7,249,639	\$7,425,231	\$12,368,940	\$4,943,709	66.6%

* Relative to FY 2024 budget.

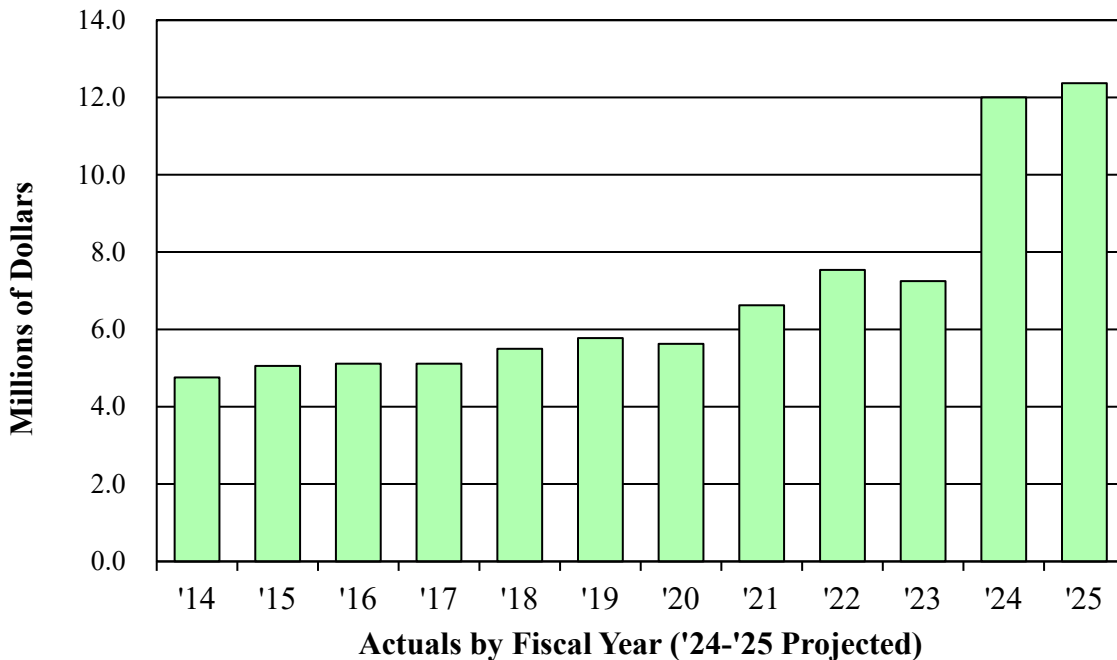
Basis: Estimates from State of Delaware / trend analysis / State agreements

Critical Assumptions: Task Force Revenues are the revenue sources that were created as a result of the Governor’s Task Force, which took effect in FY 2004. As a result, each county seat in the state (which includes Wilmington, as the county seat of New Castle County) receives the revenue derived from the State filing fee for corporations and limited liability companies (LLC). The State also passed enabling legislation that allowed the City to create a 2% Lodging Tax and a 2% Natural Gas Franchise Fee on gross sales of natural gas in the City.

In total, Task Force Revenues are projected to be \$12.4 million, which is up \$4.9 million from the FY 2024 budget, and \$370,000 up relative to the Q2 FY 2024 WEFAC projection. The largest Task Force revenues, Corporate Filing Tax and the LLC Filing Tax, are projected to increase by \$1.5 million and \$3.4 million respectively, as the State recently amended the courthouse municipality fees associated with these taxes, increasing them from \$20 to \$40 effective August 1, 2023.

Conversely, Lodging Tax is projected to decline by \$57,000, reflecting slowing revenues seen in FY 2024. This reduction is more than offset by the projected \$113,000 increase in Natural Gas Tax, which is consistent with Q2 FY 2024 WEFAC projected revenues.

Task Force Revenues



**General Fund Revenues
Fiscal Year 2025**

COUNTY SEAT RELIEF PACKAGE

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
County Seat Relief	\$13,567,280	\$12,423,803	\$12,451,316	\$12,357,549	(\$93,767)	-0.8%

* Relative to FY 2024 budget.

Basis: Estimates from State of Delaware / trend analysis

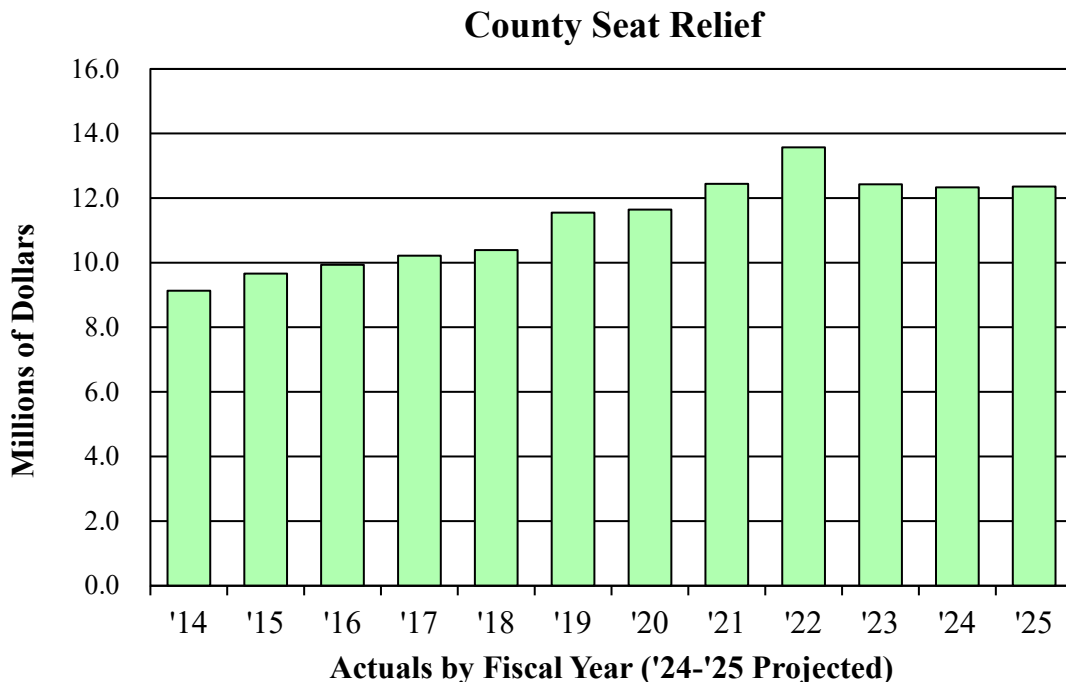
Critical Assumptions: The County Seat Relief Package is a bundle of escalating revenue enhancements, first received by the City in FY 2007. These revenues built upon the Governor’s Task Force and were intended to provide further diversification to support the three county seats in the State of Delaware. The FY 2025 projection totals a combined \$12.4 million, down nearly \$94,000 from FY 2023. Three of the component revenues are passthroughs of State and County corporate filing fees:

Statutory Trust Filing Fees, which are capped at \$1.0 million, are unchanged from prior years.

New Castle County Corporate Filing Fees are projected to be down \$208,000 relative to the FY 2024 budget but flat relative to Q2 FY 2024 WEFAC, which is consistent with DEFAC projections.

Uniform Commercial Code (UCC) Filing Fees are projected to increase by \$114,000 relative to the FY 2024 budget and grow slightly relative to Q2 FY 2024 WEFAC, also consistent with DEFAC projections.

The final component is a **Payment in Lieu of Taxes (PILOT)** on what would usually be tax-exempt, State-owned properties in the City; for FY 2025 it is budgeted to remain flat at \$3.3 million. This is equal to the PILOT payment the City received in FY 2024.



General Fund Revenues Fiscal Year 2025

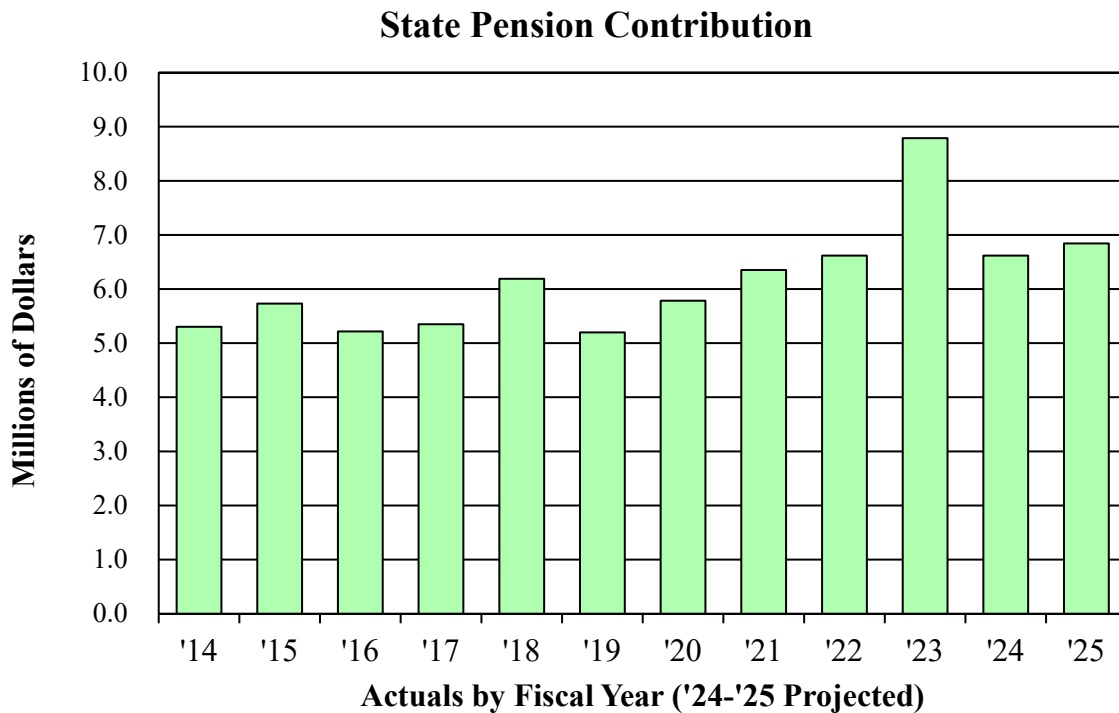
STATE PENSION CONTRIBUTION

General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
State Pension Contribution	\$6,617,935	\$8,787,399	\$6,617,935	\$6,843,847	\$225,912	3.4%

* Relative to FY 2024 budget.

Basis: Estimates from State of Delaware

Critical Assumptions: The State Pension Contribution is a pass-through grant from the State of Delaware that is offset against an equal amount appropriated for pension contribution expenses in the Fire and Police Departments. This is projected to increase by almost \$226,000 in FY 2025 based on a combination of the FY 2023 Police pension passthrough actual and the FY 2022 Fire pension passthrough actual (as the larger-than-budgeted FY 2023 Fire passthrough revenues are not expected to recur).



General Fund Revenues Fiscal Year 2025

STATE PORT DEBT REIMBURSEMENT

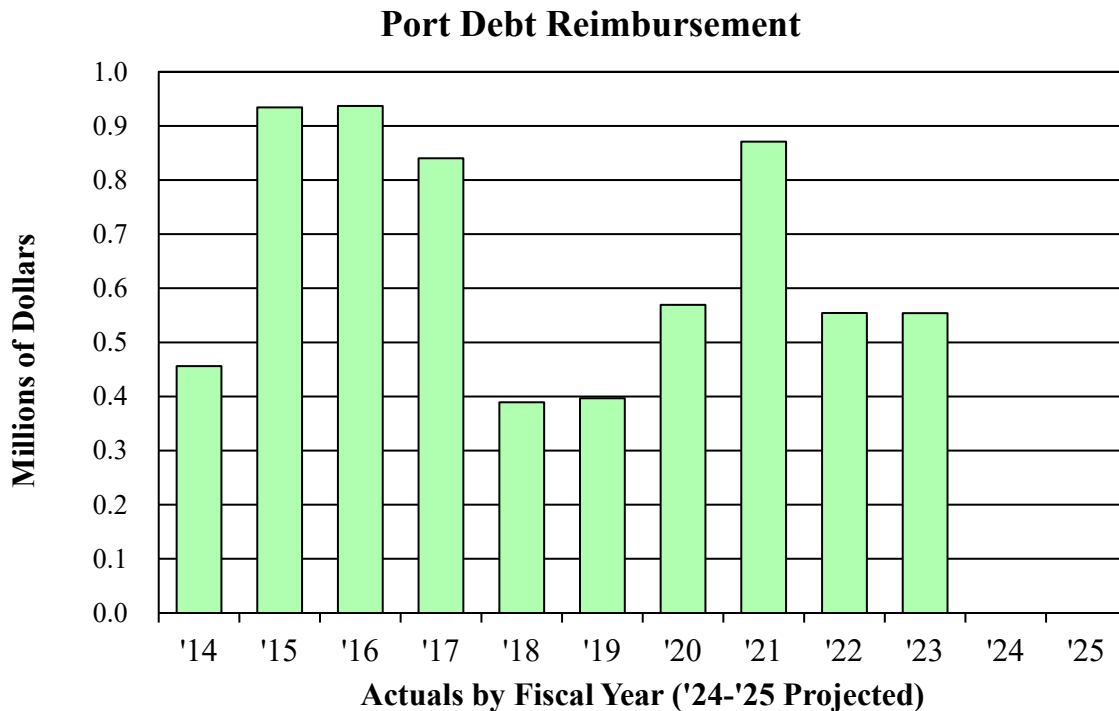
General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Port Debt Reimbursement	\$554,204	\$553,829	\$0	\$0	\$0	0.0%

* Relative to FY 2024 budget.

Basis: Debt schedules

Critical Assumptions: The State Port Debt Reimbursement is related to the 1996 sale of the Port from the City to the State. Per the sale agreement, the outstanding Port debt remained as a liability on the City's books. In 2018, the State entered into a long-term Port lease agreement with Gulftainer, and subsequently provided the City with full payment for the outstanding debt. The City amortized these funds, and continued to book offsetting Port Debt Reimbursement revenue.

In FY 2020, the City refinanced the outstanding bonds, which are scheduled to be paid down in FY 2032. However, the reimbursement continued as originally scheduled, with the final payment booked in FY 2023 (when the associated debt was originally expected to be fully repaid). As these payments are now complete, there is no budgeted revenue for FY 2024 or beyond.



**General Fund Revenues
Fiscal Year 2025**

TRANSFERS AND USE OF FUND BALANCE

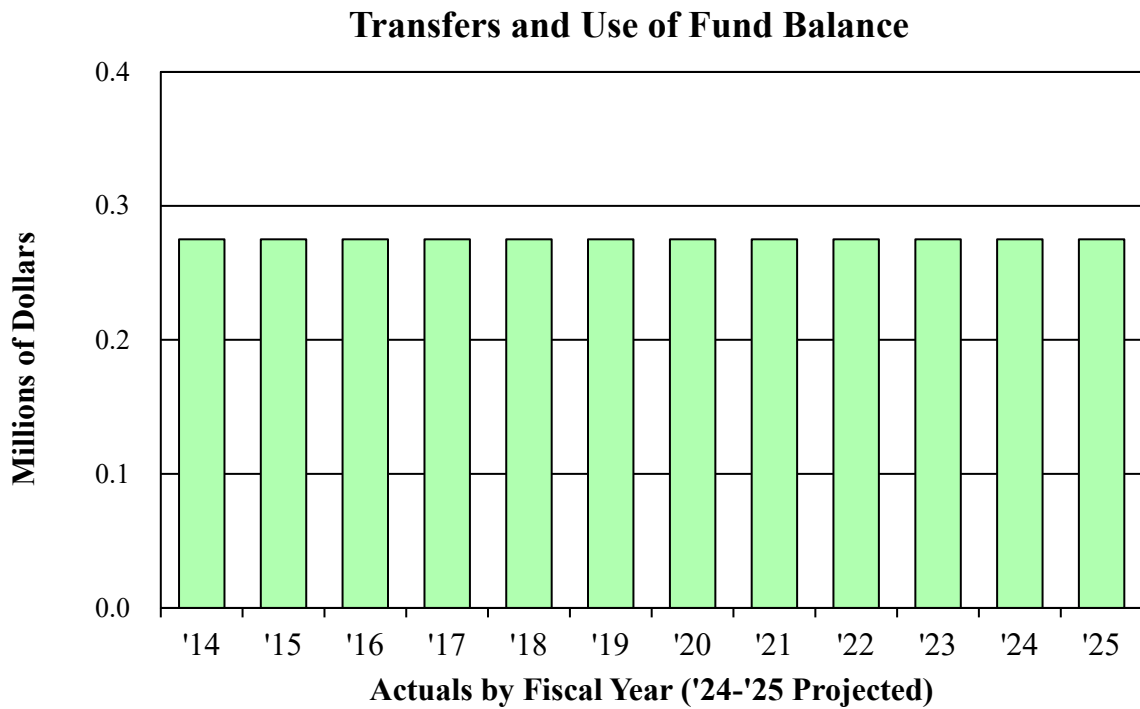
General Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Transfers and Use of Fund Balance	\$275,000	\$275,000	\$275,000	\$275,000	\$0	0.0%

* Relative to FY 2024 budget.

Basis: Authorized transfers from other funds / budgeted expenditures minus projected revenues

Critical Assumptions: As other revenues are sufficient to cover General Fund expenditures of \$192.3 million, no Tax Stabilization Reserve funds are necessary to balance the budget.

The projection also includes the usual \$275,000 transfer from the Wilmington Parking Authority (WPA).



**Special Fund Revenues
Fiscal Year 2025**

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Municipal Street Aid	\$1,069,959	\$1,213,597	\$1,200,693	\$1,197,977	(\$2,716)	-0.2%
CDBG	2,283,784	916,674	2,199,153	2,199,153	0	0.0%
Comcast Franchise	993,886	948,127	1,000,000	901,850	(98,150)	-9.8%
Emergency Shelter	177,664	62,616	197,226	197,226	0	0.0%
Workforce Investment	170,310	110,248	274,494	279,984	5,490	2.0%
Parks Assistance	1,637,389	1,182,044	1,162,961	1,255,129	92,168	7.9%
Parks Trust Fund	110,259	115,139	115,009	116,636	1,627	1.4%
SALLE / LLEBG	2,792,318	2,438,996	786,984	806,099	19,115	2.4%
Pension Administration	5,673,752	5,623,526	6,280,467	6,529,999	249,532	4.0%
Home Partnership	644,809	649,401	718,522	570,232	(148,290)	-20.6%
HOPWA	805,204	710,055	951,239	951,239	0	0.0%
Miscellaneous Grants	384,744	453,719	280,718	283,810	3,092	1.1%
Total Revenues	\$16,744,078	\$14,424,142	\$15,167,466	\$15,289,333	\$121,868	0.8%

Special Funds Revenues consist of supplemental revenues derived from non-taxation sources such as Federal and State grants and endowments, as well as the City’s Comcast franchise fee. For FY 2025, total Special Funds revenue is budgeted to be **\$15,289,333**, a net increase of \$121,868, or 0.8%, above the FY 2024 budget.

MUNICIPAL STREET AID

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Municipal Street Aid	\$1,069,959	\$1,213,597	\$1,200,693	\$1,197,977	(\$2,716)	-0.2%

Basis: State of Delaware grant award letter

Critical Assumption: This grant is used to offset electricity costs for street lighting and is anticipated to decrease slightly compared to the FY 2024 level.

COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG)

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
CDBG	\$2,283,784	\$916,674	\$2,199,153	\$2,199,153	\$0	0.0%

Basis: Estimate from Federal Government (HUD)

Critical Assumption: The Federal Community Development Block Grant (CDBG) Program supports community development activities to build stronger and more resilient communities. Funding is expected to remain unchanged compared to the FY 2024 award.

* Relative to FY 2024 budget.

**Special Fund Revenues
Fiscal Year 2025**

COMCAST FRANCHISE FEES

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Comcast Franchise	\$993,886	\$948,127	\$1,000,000	\$901,850	(\$98,150)	-9.8%

Basis: Trend analysis and growth of local economy

Critical Assumption: Comcast Franchise Fees revenue consists of 5.0% of gross revenues from cable television service sales in the City. In Wilmington, Comcast is currently the only provider of cable TV service. Beginning in FY 2014, Franchise Fees were budgeted as a special revenue fund, the result of City Council transferring the Comcast franchise revenue into the CATV Fund. For FY 2024, revenues are expected to decrease by \$98,000, reflecting the ongoing decline in cable subscribers.

EMERGENCY SHELTER GRANTS (ESG)

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Emergency Shelter	\$177,664	\$62,616	\$197,226	\$197,226	\$0	0.0%

Basis: Estimate from Federal Government (HUD)

Critical Assumption: This ESG program is intended to assist in the operation and rehabilitation of emergency and transitional shelters. It is expected to remain flat in FY 2025.

WORKFORCE INVESTMENT BOARD GRANT

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Workforce Investment	\$170,310	\$110,248	\$274,494	\$279,984	\$5,490	2.0%

Basis: Estimate from State of Delaware

Critical Assumption: The Workforce Investment Board Grant provides funding for the City’s Youth Career Development Program. Revenues are expected to increase slightly in FY 2025.

PARKS ASSISTANCE

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Parks Assistance	\$1,637,389	\$1,182,044	\$1,162,961	\$1,255,129	\$92,168	7.9%

Basis: Estimate from Federal Government

Critical Assumption: These funds are used for the Summer and Evening Food Programs. Funding is currently projected to increase by \$92,000 compared to the FY 2024 budget.

* Relative to FY 2024 budget.

**Special Fund Revenues
Fiscal Year 2025**

PARKS TRUST FUND

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Parks Trust Fund	\$110,259	\$115,139	\$115,009	\$116,636	\$1,627	1.4%

Basis: Trust Administrator / trust guidelines

Critical Assumption: Revenues are derived from a private trust and are based on qualified parks expenditures.

STATE AID TO LOCAL LAW ENFORCEMENT (SALLE)/LOCAL LAW ENFORCEMENT BLOCK GRANT (LLEBG)

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
SALLE / LLEBG	\$2,792,318	\$2,438,996	\$786,984	\$806,099	\$19,115	2.4%

Basis: State of Delaware and U.S. Department of Justice awards based on committee recommendations

Critical Assumption: These grants are expected to increase by \$19,000 relative to the FY 2024 budget.

PENSION ADMINISTRATION

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Pension Administration	\$5,673,752	\$5,623,526	\$6,280,467	\$6,529,999	\$249,532	4.0%

Basis: Estimates from Pension Coordinator

Critical Assumption: Funding represents amounts equal to the expected administrative costs of the various pension plans of the City, along with the medical costs incurred for eligible retirees, and is derived from the income of the pooled pension assets.

HOME PARTNERSHIP FUND

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Home Partnership	\$644,809	\$649,401	\$718,522	\$570,232	(\$148,290)	-20.6%

Basis: Estimate from Federal Government (HUD)

Critical Assumption: The Home Partnership Program is awarded through HUD and is expected to decrease by \$148,000 in FY 2025.

* Relative to FY 2024 budget.

**Special Fund Revenues
Fiscal Year 2025**

HOUSING OPPORTUNITIES FOR PERSONS WITH AIDS GRANT (HOPWA)

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
HOPWA	\$805,204	\$710,055	\$951,239	\$951,239	\$0	0.0%

Basis: Estimate from Federal Government (HUD)

Critical Assumption: The Housing Opportunities for Persons With AIDS is a Federal program dedicated to the housing needs of people living with HIV/AIDS and their families. The budget is expected to remain level in FY 2025.

MISCELLANEOUS GRANTS

Special Funds Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Miscellaneous Grants	\$384,744	\$453,719	\$280,718	\$283,810	\$3,092	1.1%

Basis: State of Delaware award letters

Critical Assumption: Miscellaneous Grants consists of the combined total of two grants: the Emergency Management Performance Grant (\$85,810 in FY 2025) and the State Fire Grant (\$198,000 in FY 2025). For FY 2023, this also included \$44,039 in ARPA funding; however, no ARPA revenues are budgeted in FY 2024 or beyond.

* Relative to FY 2024 budget.

**Water / Sewer Fund Revenues
Fiscal Year 2025**

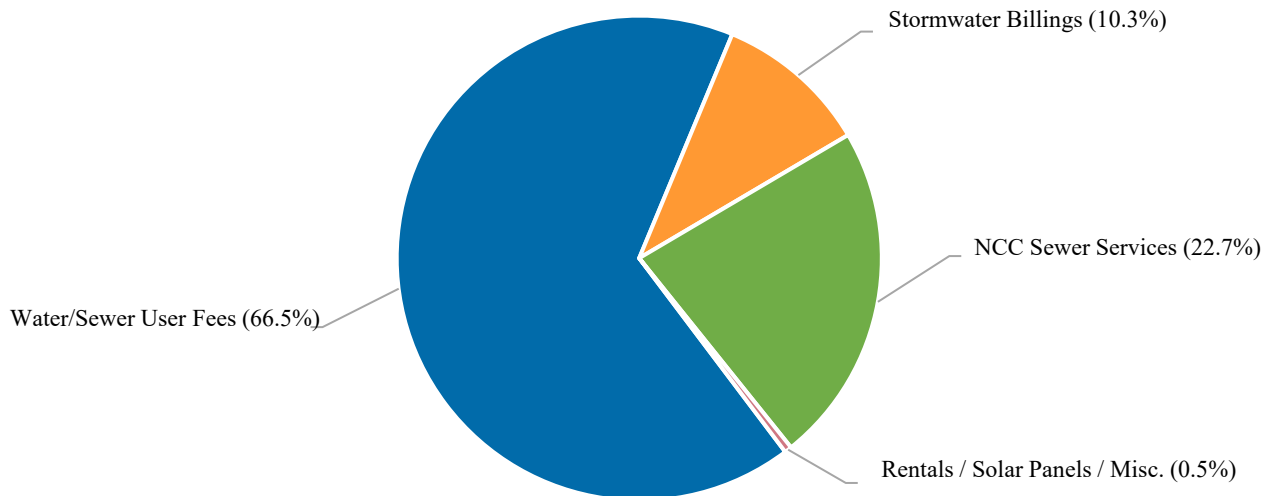
WATER / SEWER FUND

Water / Sewer Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change FY'25-'24	Percent Change FY'25-'24
Water/Sewer User Fees	\$56,525,888	\$58,225,815	\$62,007,000	\$66,603,000	\$4,596,000	7.4%
Stormwater Billings	9,645,160	9,647,533	8,720,000	10,264,000	1,544,000	17.7%
NCC Sewer Services	20,748,646	22,616,476	20,949,000	22,749,000	1,800,000	8.6%
Rentals/Miscellaneous	561,991	529,654	426,000	439,000	13,000	3.1%
Solar Panel Revenues	29,665	9,246	37,000	37,000	0	0.0%
CARES / ARPA	0	0	0	0	0	0.0%
Total Revenues	\$87,511,350	\$91,028,724	\$92,139,000	\$100,092,000	\$7,953,000	8.6%

Total Water / Sewer Fund revenue is budgeted to be **\$100,092,000**, an increase of nearly \$8.0 million, or 8.6%, above the FY 2024 budget. No CARES / ARPA revenue is budgeted for FY 2025.

The net change by revenue category is discussed in detail below.

**Water/Sewer Fund Revenues
Fiscal Year 2025**



Water / Sewer Fund Revenues Fiscal Year 2025

WATER/SEWER USER FEES

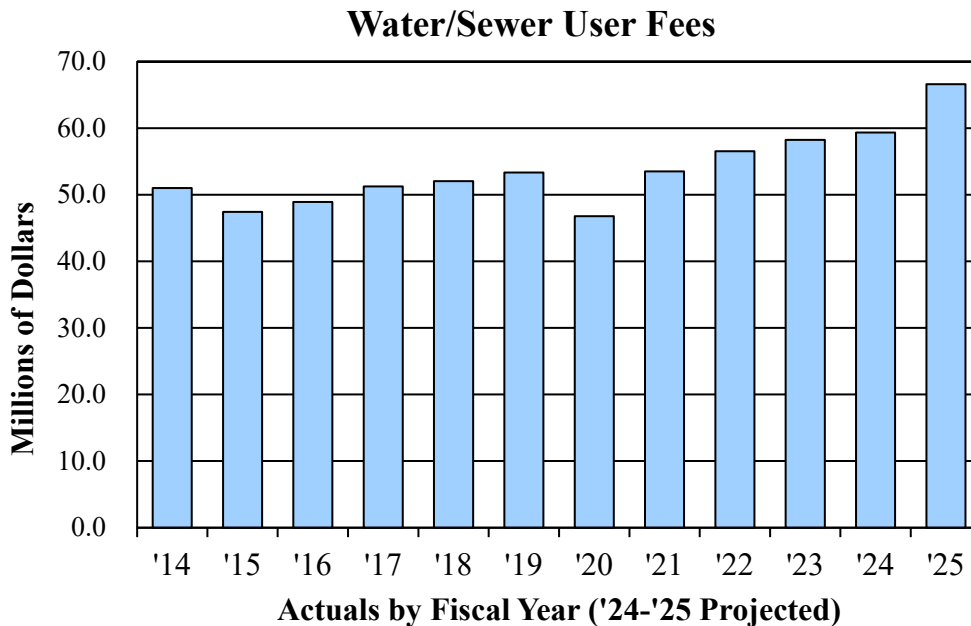
Water / Sewer Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Water/Sewer User Fees	\$56,525,888	\$58,225,815	\$62,007,000	\$66,603,000	\$4,596,000	7.4%

* Relative to FY 2024 budget.

Basis: Trend analysis / management initiatives

Critical Assumptions: Water/Sewer User Fees are the direct charges to customers for Inside-City water and sewer services, as well as Outside-City water services. For FY 2025, Water/Sewer Fees are projected to total \$66.6 million, an increase of \$4.6 million from the FY 2024 budget. Per Black & Veatch estimates, FY 2025 base revenues will be \$58.9 million, down \$669,000 from the FY 2024 budgeted base, which is inclusive of the effects of a 5.7% rate increase included in FY 2024, net of overall consumption decreases. Added to this base is the projected impact of a 9.0% FY 2025 rate increase on Inside City water, Inside City sewer, and Outside City Water charges. Combined, these rate increases yield \$5.1 million in additional revenue, net of bad debt. For the typical Inside City residential customer using 4,000 gallons per month, this is an increase of \$5.66 per month.

In addition, special sewer fees are projected to provide nearly \$1.9 million (up \$100,000 from FY 2024), and penalty and interest will provide nearly \$1.9 million (unchanged from FY 2024). Finally, the projection includes a \$1.9 million offset for bad debt, up \$139,000 from the FY 2024 budget. There is no change in the bad debt rate of 3.0%, which is consistent with historical actuals.



**Water / Sewer Fund Revenues
Fiscal Year 2025**

STORMWATER BILLINGS

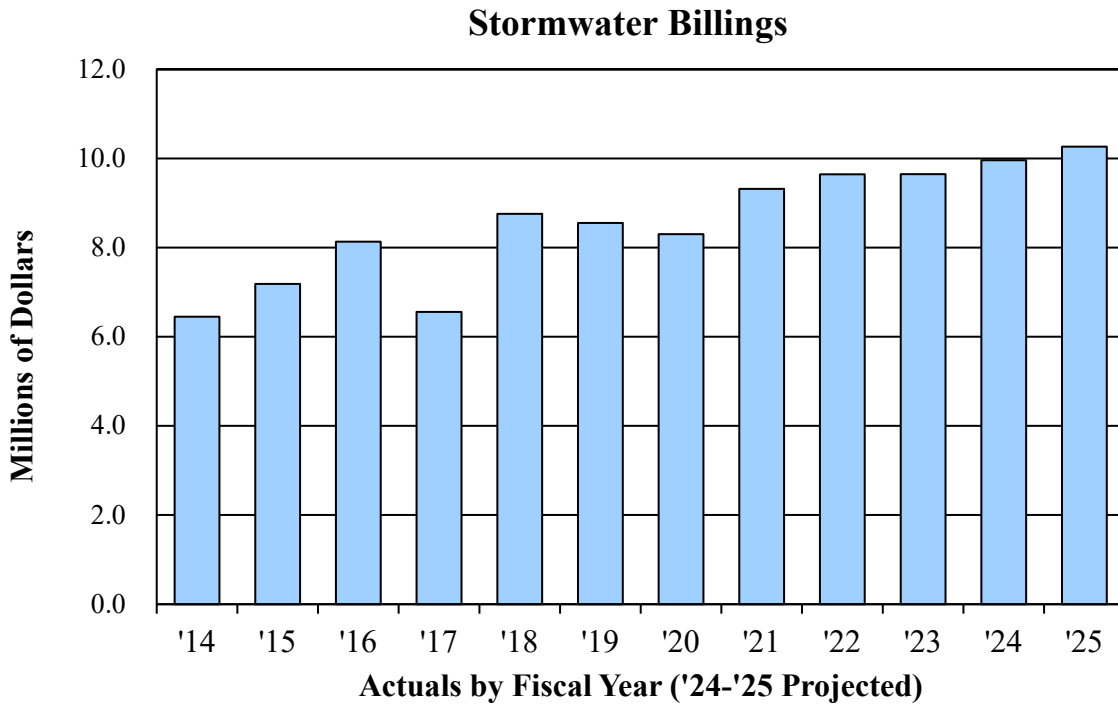
Water / Sewer Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Stormwater Billings	\$9,645,160	\$9,647,533	\$8,720,000	\$10,264,000	\$1,544,000	17.7%

* Relative to FY 2024 budget.

Basis: Trend analysis / management initiatives

Critical Assumptions: Stormwater Billings are the revenues derived from the Stormwater Property Fee, which is charged to all property owners in the City. The fee is not based on a consumption factor, but rather on the size of the property and the characteristics of associated land and buildings as they relate to the generation of stormwater runoff. Base Stormwater Billings for FY 2025 are nearly \$10.0 million and are \$1.3 million up from the FY 2024 budget base revenues. Previously, base revenues were derived from Black & Veatch estimates, which are provided on a cash accounting basis; however, the City’s budget and financial reporting is done on an accrual basis. This inconsistency resulted in underbudgeting of Stormwater revenues. Consequently, for FY 2025 the base revenues are derived from the Q2 FY 2024 WEFAC projection, making them consistent with historical actuals on an accrual basis.

Added to this base revenue is the impact of a 6.0% rate increase, which is projected to yield \$581,000 in additional revenue, net of bad debt. For the typical City residential customer this is an increase of \$0.32 per month. Offsetting this is a \$317,000 reduction for bad debt, based on a 3% bad debt rate (down from 5% in FY 2024, reflecting the write-off of Army Corp of Engineers debts).



**Water / Sewer Fund Revenues
Fiscal Year 2025**

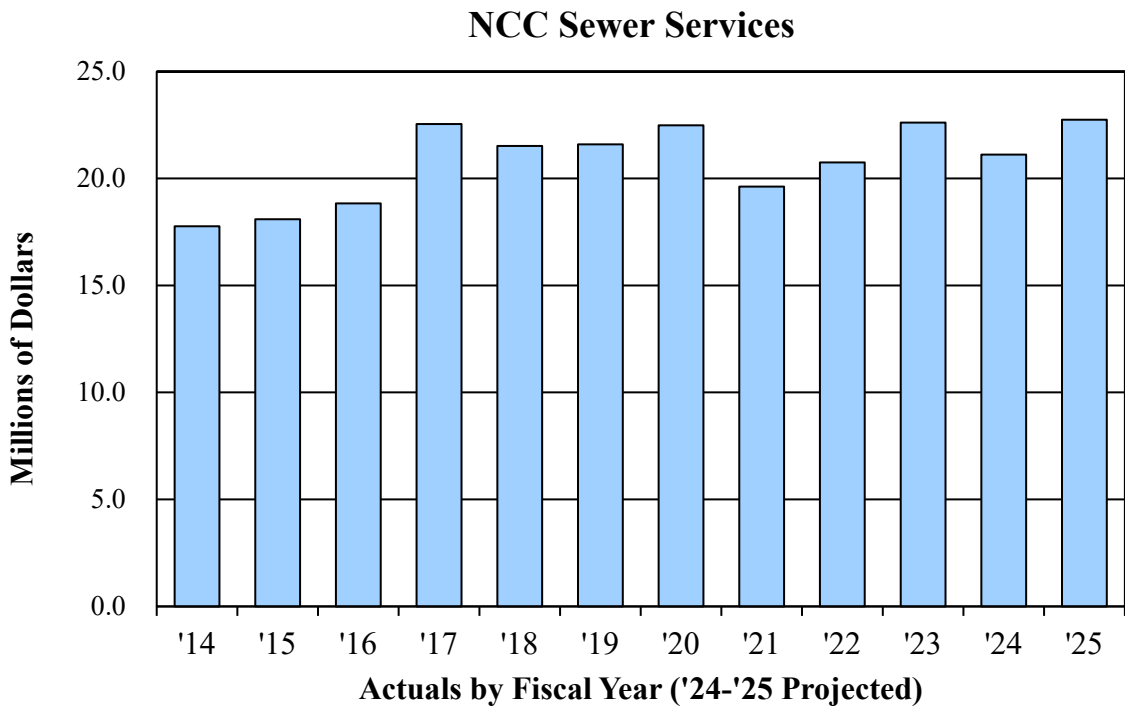
NEW CASTLE COUNTY SEWER SERVICES

Water / Sewer Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
NCC Sewer Services	\$20,748,646	\$22,616,476	\$20,949,000	\$22,749,000	\$1,800,000	8.6%

* Relative to FY 2024 budget.

Basis: Contract with New Castle County

Critical Assumptions: New Castle County Sewer is the revenue associated with the City’s treatment of sewage from New Castle County. Based on Black & Veatch’s analysis of the contract between the City and County, FY 2025 revenues are expected to be \$22.7 million, up \$1.8 million from the FY 2024 budget.



**Water / Sewer Fund Revenues
Fiscal Year 2025**

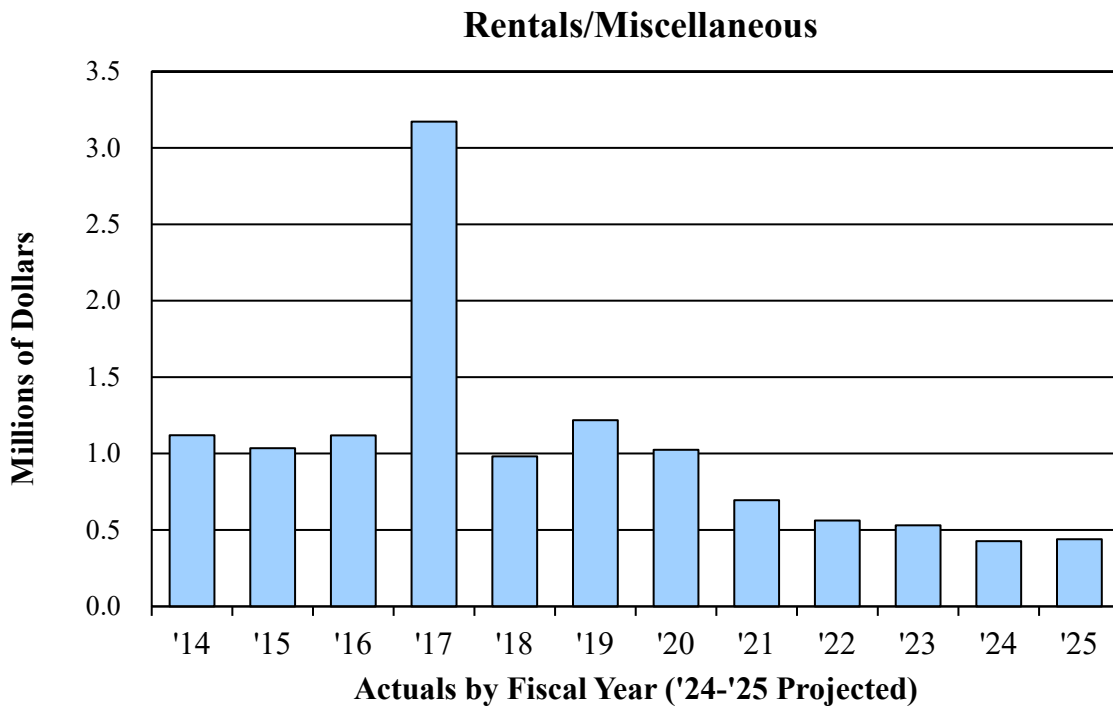
RENTALS / MISCELLANEOUS

Water / Sewer Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Rentals/Miscellaneous	\$561,991	\$529,654	\$426,000	\$439,000	\$13,000	3.1%

* Relative to FY 2024 budget.

Basis: Leases / contracts

Critical Assumptions: Rentals / Miscellaneous revenues are the fees charged to telecommunication companies that rent space on the City’s water tanks for antennae and transmitters. FY 2025 is budgeted to be up \$13,000 from the FY 2024 budget.



Actuals in FY 2017 reflect the one-time \$2.2 million EPA fine of the International Petroleum Corporation for Clean Water Act violations.

**Water / Sewer Fund Revenues
Fiscal Year 2025**

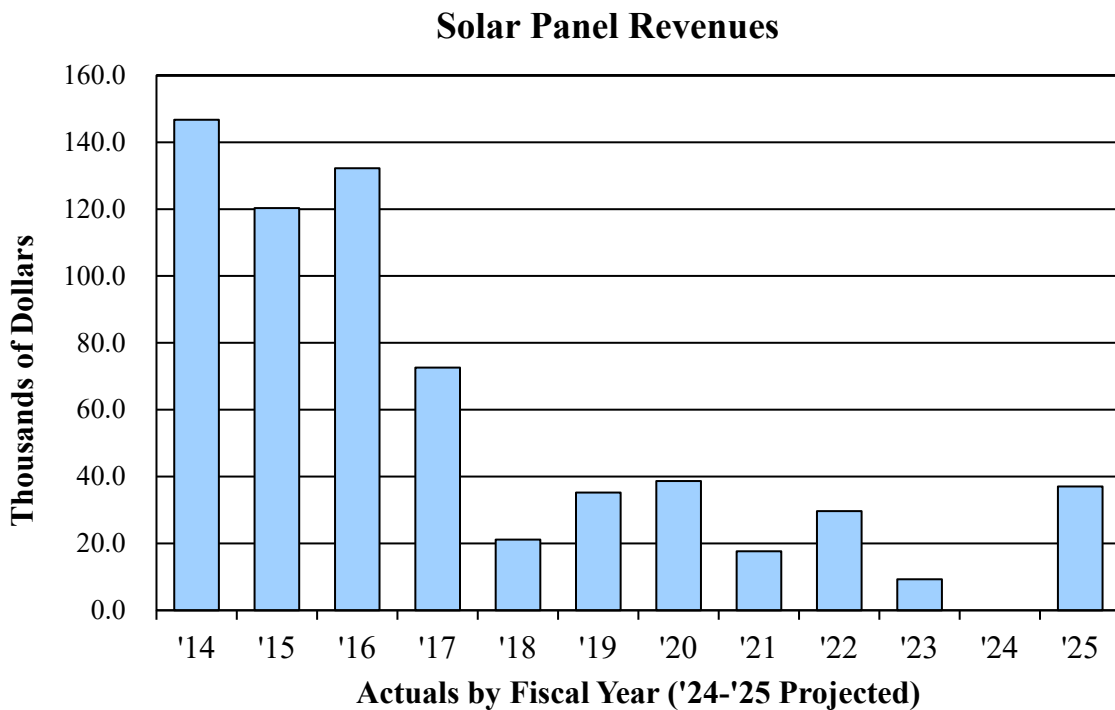
SOLAR PANEL REVENUE

Water / Sewer Fund Revenues	Actual FY 2022	Actual FY 2023	Budget FY 2024	Proposed FY 2025	Dollar Change*	Percent Change*
Solar Panel Revenues	\$29,665	\$9,246	\$37,000	\$37,000	\$0	0.0%

* Relative to FY 2024 budget.

Basis: Leases / contracts

Critical Assumptions: Solar Panel Revenue is derived from the sale of Solar Renewable Energy Credits (SRECs) earned by the solar arrays located at various municipal sites, most notably the Porter Filter Plant. Projected revenues for FY 2025 are unchanged from the prior year's budget.



**City of Wilmington Tax Rates
Fiscal Year 2025**

WAGE TAX

Base: Individual gross earned income of City residents.
Individual gross earned income of non-City residents working within the City limits.

Rate: 1.25% (as set by Delaware General Assembly).

NET PROFIT TAX

Base: Net profit of sole proprietors and partnerships within the City limits.

Rate: 1.25% (as set by Delaware General Assembly).

PROPERTY TAX

Base: 100% of the assessed value of land and buildings within City limits. Because the last systematic County-wide reassessment was done based on 1983 market value dollars, all present-day assessments are calculated and reported using 1983 dollar values.

Rate: \$2.115 per one-hundred dollars of assessed value.

HEAD TAX

Base: Number of employees per month for businesses with 6 or more employees.

Rate: \$15.00 per employee per month on the total number of employees minus 5 (e.g., business with 20 employees is assessed on 15 employees).

REAL ESTATE TRANSFER TAX

Base: Selling price of Real Estate assessed at time of settlement.

Rate: 1.50%.

FRANCHISE TAX

Base: Gross receipts from sales of electricity and cable television service within the City.

Rate: 2.0% on electrical service.
5.0% on cable television service.

**City of Wilmington Tax Rates
Fiscal Year 2025**

NATURAL GAS TAX

Base: Gross receipts from sales of natural gas within the City.

Rate: 2.0% on natural gas.

LODGING TAX

Base: Rent collected for any room or rooms in a hotel, motel, or tourist home (as defined by Title 30 of the Delaware Code) that are within the City limits.

Rate: 2.0% of rent.